

**MANDATORY PUBLICATION OF PROSPECTUS, ITS CONTENTS AND PRICING:  
Format of information to be publish on the website (Please fill information, as applicable)**

1) **About HEI/University**

a) About us: Overview

<b>Name of the University</b>	IndSearch Institute of Management Studies & Research
<b>Address of the university</b>	Bavdhan Campus - 37/2/2/4 Bavdhan Khurd, Pirangut Road Pune-411021
<b>Telephone</b>	020-22917000, 7498696248
<b>Email ID</b>	<a href="mailto:search@indsearch.org">search@indsearch.org</a>
<b>Website Link</b>	<a href="https://www.indsearch.org/">https://www.indsearch.org/</a>

b) **SSR – Strategic plan**

Institutional Development Plan (Next Five year )

- Constituent Units/other campus (Wherever applicable)

**Strategic Plan/ Perspective Plan** – The Institute’s strategic Plan/perspective plan is developed in line with the Goals and Objectives. The plan focuses on:

**1.Development and Deployment of ICT** – The Institute has adopted the technology to improve the teaching learning and transparent evaluation processes. IndSearch successfully used ICT in its administration and student-centric services in monitoring students’ academic progress since their admission to placement. The institute has developed its own Information System (IIS) which is duly recognized with copyright and deployed successfully for the benefit of stakeholders. This system has helped in maintaining majority of our academic records in the digital form and thereby saving loads of papers in last three years.

**2. Curriculum enhancement**-IndSearch has been taking feedback from the industry and alumni regularly with regards to the curriculum to keep it in line with the current needs of the industry.

**3.Inculcating Universal Human Values** - IndSearch has been insisting on community services for the students and faculty and conducting activities like blood donation, tree plantation. IndSearch emphasizes on building strong human values and therefore the subjects such as Human Values and Business Ethics are mandatory part our MBA. In addition to inculcate the values such as non-violence, faith, trust, helping others, honesty, and equality, eminent speakers are invited to sensitize students on these values. Going to schools in rural area and teaching the children there, is one of the example of bridging the urban-rural gap. As a part of the perspective plan and with the objective of creating caring citizens, IndSearch is partnering for more community services programmes with the neighboring schools, villages NGO’s and Government bodies.

**4.Fostering Research Culture** – To encourage a research culture, the Institute has introduced new schemes to help faculty and research scholars undertake minor and major research projects and publications in SCOPUS/UGC Care listed journals

**5.Designing and offering more skill-based programmes** - The Institute has planned to launch skill based programmes such as B.Com Banking, Insurance and Financial Services, B.Com Human Capital Management.

**6. Collaborating with Institutes of International Repute**-As a part of the perspective plan, IndSearch plans to have MoU’s with International Universities to enhance the –International exposure to faculty and students through the exchange programmes. Overall, the Institute strives to ensure the satisfaction of all the stakeholders by continuously enhancing and upgrading the systems, processes, and methodologies.

c) **AISHE code – C-42206-2022**

- **Link to the proforma**

d) **Accreditation / Ranking (NAAC, NIRF) Details of IQAC (act 6(7))**

- **NAAC**

- **Accreditation status:** NAAC Accredited B++

- **Validity of Accreditation:** April 25<sup>th</sup> 2027

- **AQAR: (provide Link )**

[https://www.indsearch.org/assets/pdf/aqar/2021-2022/AQAR\\_21-22.pdf](https://www.indsearch.org/assets/pdf/aqar/2021-2022/AQAR_21-22.pdf)

- **SSR (provide Link )**

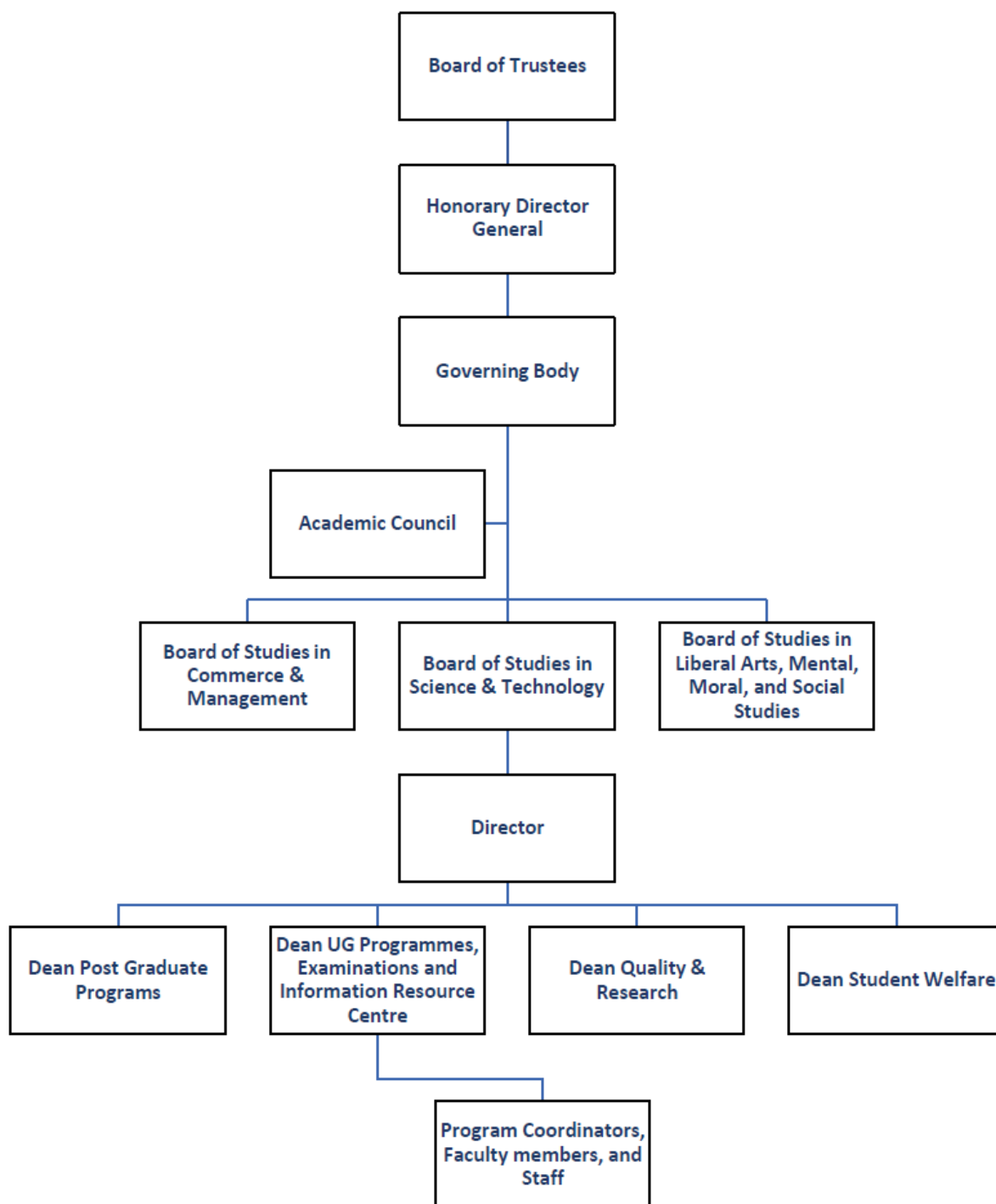
<https://www.indsearch.org/assets/pdf/naac/NAAC%20SSR%20April%202022.pdf>

**2) Trust (whom so ever applicable for)**

Name and address of the/sponsoring body / Trust/Society/Company and the Trustees (if Any)	Indian Institute of Cost and Management Studies & Research
Address including Telephone, Mobile, E-Mail	85/1 Law College Rd Erandwane Pune-411004 Telephone: 020-25431972,25441524 Email id: <a href="mailto:search@indsearch.org">search@indsearch.org</a>

**3) Administration (Profiles with photographs)**

- **University/HEI Organogram Chart**



#### 4) Profile of Vice Chancellor/Director/Principal

**Name:** Aparna Anand Tembulkar



**Date of birth:** 13<sup>th</sup>  
March 1972

#### Educational Qualifications:

Degree	Institution	Specialization	Year of Passing	CGPA
Ph.D	Savitribai Phule Pune University	Marketing	2016	NA

	(IndSearch)			
MMS	University ofPune (IndSearch)	Marketing	1999	78.5%
BA	Tilak Maharashtra Vidyapeeth	Sociology	2006	63.5%
PGDBM	University ofPune (IndSearch)	Marketing	1998	74.88
PGDMM	University ofPune (IndSearch)	Marketing	1994	79.2%
DERE	Cusrow WadiaInstitute of Technology	Electronics and Radio Engineering	1991	67.44

## Work Experience

### A) Teaching (18 years, 8 months)

Institution	Designation	From	To	Subjects taught
IndSearch	Lecturer	July 2004	August 2006	Principles and practices of management, Basics of Marketing, Services Marketing, Communication
IndSearch	Senior Lecturer	August 2006	March 2007	Principles of Marketing, Services Marketing, Retail Marketing, CommunicationSkills
IndSearch	Reader/AssistantProfessor	April 2007	January 2017	Principles of Marketing, Services Marketing, Retail Marketing, Written analysis & Communication, Industrial Marketing
IndSearch	Director	February 2017	Till Date	Introduction to marketing, Retail Marketing, Services Marketing, B2B Marketing, Product and Brand Management, Negotiation Skills

### B) Research Experience ( 13 years)

### C) Industry Experience ( 13 years)

Organization	From	To	Designation	Responsibilities
Eureka Industrial Equipments Pvt Ltd	1991	1995	Sales Executive	Responsible for achieving sales targets for Pune Region. Developing OEMs for the new product range. Recovery Management. Reporting to Manager Sales
Eureka Industrial Equipments Pvt Ltd	1996	2004	Manager Sales	Managing Team of Sales engineers and executives. Achievement of Sales targets through the team, training new recruits, reporting to Director Sales

### Area of specialization:

Marketing, Branding

### Courses taught:

Degree/Diploma	Name of the courses
PGDBM	Principles and practices of management, Basics of Marketing, Services Marketing, Communication
MMS	Principles of Marketing, Services Marketing, Retail Marketing, Communication Skills
PGDMM	Marketing Management, Services Marketing, Retail Marketing,
MMM	Principles of Marketing, Services Marketing, Retail Marketing, Written analysis & Communication, Industrial Marketing

MBA	Introduction to marketing, Retail Marketing, Services Marketing, B2B Marketing, Product and Brand Management, Negotiation Skills
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**Research guidance:** Not a registered Ph.D Guide

**No. of papers published in National/ International Journals/ Conferences :** 16

**Master (Completed/Ongoing) :** Master of Management Sciences 1999

**Ph.D. (Completed/Ongoing):** Ph.D –

University	Registration date	Ph.D. topic	Name of the guide	Date/Year of completion
Savitribai Phule Pune University	2009	A study of the Brand equity Concept with special reference to its valuation and measurement vis-à-vis its marketing implications	Dr. Ashok Joshi	30 <sup>th</sup> July 2016

**Projects Carried out:**

1. A feasibility study for cold storage warehouses on Pune, Nagpur and Indapur districts of Maharashtra – Sponsored by the Maharashtra State Warehousing Corporation in 2018-19

**Patents (Filed & Granted):**

**Technology Transfer:**

**Research Publications (No. of papers published in National/International Journals/Conferences)**

1. Written an article titled “ Should FDI be allowed in the Retail Sector?” published
2. in the WIRC bulletin December 2006
3. Presented a paper titled ”Impact of organized retail development on Small Retailers and consumers” at the International Conference on “Creating, communicating and delivering value in growing markets “ organized by Great Lakes Institute of Management and North American Society for Marketing Education in India and co-sponsored by the Kotler-Srinivasan Center for Research in Marketing on 21st & 22nd December 2007 in Chennai
4. “An empirical study of the role and probable use of human intellectual capital with special reference to Thought Leaders as a Brand leveraging tool for marketing of Consulting Services" presented at the Indian Academy of Management Conference at XLRI Jamshedpur held on 28th to 30th December 2009
5. Presented a paper titled “Assessment of Reforms in Evaluation at IndSearch” to be presented at the National Workshop on Quality in Higher Education vis- à-vis Autonomy at the Loyola Academy in Secunderabad on the 26th and 27th February 2010
6. Presented a case study “Jagruti- Bringing awareness to the Underprivileged section of the society” at the International Case Conference held at Goa from 16th to 18th November 2010
7. “A study of accreditation agencies in India and abroad with special reference to Management education” at the NAAC Asia Pacific Quality Seminar held in Bangalore from 2nd to 4th March 2011
8. Published a paper titled “To find out the awareness among farmers about

9. contract farming in selected areas in Pune”, in the IndSearch Newsletter 2012.
10. “Corporate Engagement in Management education” published in the proceedings of the 26th Annual AIMS Annual Management Education Convention held at Yashada, Pune from 21st to 23rd August 2014
11. “A study of the Evolution of the Brand Equity Concept” published in Balajian- July September 2016 Volume 4, ISSN Details: 0975-2811
12. “Brand equity and Brand value – Are we looking at two sides of the same coin or two different coins altogether?” The Balajian Volume 5, Issue 2, October-December 2016 ISSN: 0975-2811
13. “A study of the evolving Consumer Buying process in the digital era’ published in the conference proceedings of the 13th SIMSR Global Marketing Conference, organized by K J Somaiya institute of Management Studies & Research on 15th and 16th February 2018 ISBN 978-93-81715-14-7
14. “Gamification – Is it the way forward for marketing?”, published in the conference proceedings of the 5th Asia Pacific International Conference organized by Sydenham Institute of Management Studies Research and Entrepreneurship Education on 4th and 5th January 2018, ISBN 978-81- 928925-3-5
15. “Evolving Consumer Buying Process in the Digital Era- An Analytical Study”, published in IndSearch Research Journal Volume 2,3,&4 Jan June 2018
16. “A Study of the role of Cold Storage Warehouses in the marketing of Agricultural Produce in Pune, Nagpur and Indapur Regions of Maharashtra” published in the conference proceedings of RDA 26th International Conference on Multidisciplinary Research and Global Innovation in Social Sciences, Management, Business, Education, Tourism, and technology on 23rd and 24th November 2019
17. **“Potential for use of Educational App for young children” published in IOSR Journal of Research & Method in Education (IOSR-JRME), e-ISSN : 2320-7388, Volume : 11 Issue : 4 Series-3, p-ISSN : 2320-737X, doi 10.9790/7388-1104033037**
18. “Influence of an Organization’s Brand on Attracting and Retaining Talent” published in Vol. no. 29.3 (July - September 2022) of South Asian Journal Management (SAJM), UGC CARE listed journal.

**No. of Books published with details (Name of the book, Publisher with ISBN, year of publication,etc.) –**

1. Marketing Management January 2012 Nirali Prakashan ISBN
2. Marketing Management January 20214 Nirali Prakashan ISBN 938375058-0
3. Marketing Management January 2020 Nirali Prakashan ISBN 938982582-2

**Chapters in Books**

1. Experiences and practices in Teaching-Learning and Academic interactions amid COVID19 Pandemic, Published by AMDISA, ISBN: 978-81-946331-0
2. COVID 19 Pandemic - Post Lockdown Disruption, Evolving Academic Environment-Academics Online -by AMDISA, ISBN: 978-81-946331-2-9

**5) Academics**

- **Academic Programs**
  - a) **Names of the schools/ Divisions /departments /centers**
- **Total Number of programs under each school**
  1. Undergraduate Programs

- a) BMS
  - b) BMS (CABA)
  - c) BMS (ECSC)
  - d) BBA (IB)
2. Post Graduate Programs
- a) MBA
  - b) PGDFS
  - c) PGDMM
  - d) PGDHRM
  - e) PGDEM
  - f) PGDIEM
  - g) PGDBM
  - h) PGDCM

(For each Program the following details are to be given in Tabular form (table

1) Name of the program

• Duration program

- Number of seats
- No of application received last year
- Actual enrolment
- Cut off marks/rank of admission during the last years
- Fee

Name of the Course	Number of Seats	Duration	Fee	Cut off marks/ Admission Rank during last year
			(As Approved by state government)	
MBA	150	2years	2,06,000/-	33.13%
BMS	60	3 years /	2,07,000/	Admission on the basis of merit of HSC marks
		4 years	2,76,000	
BMS (CABA)	30	3 years /	2,07,000/	Admission on the basis of merit of HSC marks
		4 years	2,76,000	
BMS (ECSC)	30	3 years /	2,07,000/	Admission on the basis of merit of HSC marks
		4 years	2,76,000	
BBA (IB)	60	3 years /	2,07,000/	Admission on the basis of merit of HSC marks
		4 years	2,76,000	
PGDFS		1 Year (Part-time)	40000	Admission on first-come-first-served basis
PGDMM		1 Year (Part-time)	40000	Admission on first-come-first-served basis
PGDHRM		1 Year (Part-time)	40000	Admission on first-come-first-served basis
PGDEM		1 Year (Part-time)	40000	Admission on first-come-first-served basis
PGDIEM		1 Year (Part-time)	40000	Admission on first-come-first-served basis
PGDBM		1 Year (Part-time)	75000	Admission on first-come-first-served basis
PGDCM		1 Year (Part-time)	40000	Admission on first-come-first-served basis

a) Internship and placement (program wise (table 2))

- No of program with embedded internship in curriculum – MBA, BMS, BBA
- No of internship offered – Mandatory for all students
- Campus placement in last year
- minimum salary,
- maximum salary
- average salary

COURSE	NO OF STUDENTS IN PLACEMENT GROUP	NO OF STUDENTS PLACED
MBA (21-23)	83	71
MBA (20-22)	55	43
MBA (19-21)	88	70

b) Academic Calendar

IndSearch									
Academic Calendar for MBA-II I for the Academic Year 2023-24 TRIMESTER PATTERN									
<b>H – Holiday</b>					<b>MT - Mid Term Exam</b>				
<b>EFF - Exam Form Filling</b>					<b>FE - Final Examination</b>				
<b>LF - Late Fee</b>					<b>PL - Preparatory leave</b>				
Week No	M	T	W	Th	F	S	Sunday		
1						30-Sep-23	01-Oct-23	Commencement of Tri IV	
2	2	3	4	5	6	7	8		
3	9	10	11	12	13	14	15		
4	16	17	18	19	20	21	22	Full/Half Credit Tut-1	
5	23	24 H	25	26	27	28	29		
6	30	31	01-Nov	2	3	4	5		
7	6	7	8	9	10	11	12	Full/Half Credit Tut-2	
8	13 H	14 H	15 H	16 H	17 H	18 H	19		
9	20 MT	21 MT	22 MT & EFF	23 MT&EFF	24	25	26		
10	27	28	29	30	01-Dec	2 LF	3	Full Credit Tut-3	
11	4	5	6	7	8	9	10		
12	11 FE	12 FE	13 FE	14 FE	15 FE	16 FE	17 FE		
Teaching Days -60			PL/BL-0						
Holidays-7			Examination-6						
Week No	M	T	W	Th	F	S	Sunday		
1	18-Dec-23	19	20	21	22	23	24	Commencement of Tri V	
2	25 H	26	27	28	29	30	31		
3	01-Jan-24	2	3	4	5	6	7	Full/Half Tut - 1	
4	8	9	10	11	12	13	14		
5	15	16	17	18	19 MT	20 MT	21 MT		
6	22	23	24	25	26 H	27	28	Full/Half Tut - 2	
7	29	30 EFF	31 EFF	01-Feb	2	3	4		
8	5	6	7	8	9	10 LF	11	Full Tut - 3	
9	12	13	14	15	16	17	18		
10	19	20	21	22 FE	23 FE	24 FE	25 FE		
Teaching Days - 61			PL/BL -0						
Holidays-2			Examination-4						
Week No	M	T	W	Th	F	S	Sunday		



1	26-Feb-24	27	28	29	01-Mar	2	3	Commencement of Tri VI	
2	4	5	6	7	8	9	10		
3	11	12	13	14	15	16	17	Full/Half Tut - 1	
4	18	19	20	21	22	23	24		
5	25 H	26	27	28	29 MT	30 MT	31 MT		
6	01-Apr	2	3	4	5	6	7		
7	8	9 H	10 EFF	11 EFF	12	13	14	Full/Half Tut - 2	
8	15	16	17	18	19	20 LF	21	Full Tut - 3	
9	22	23	24	25	26	27	28		
10	29	30	01-05-2023 H	2 FE	3 FE	4 FE	5 FE		
Teaching Days - 60			PL/BL -0						
Holidays-3			Examination-6						

IndSearch									
Academic Calendar for MBA I for the Academic Year 2023-24 SEMESTER PATTERN									
H – Holiday				MT - Mid Term Exam					
EFF - Exam Form Filling				FE - Final Examination					
PL - Preparatory leave									
Week No	M	T	W	Th	F	S	Sunday		
1				17-Aug	18	19	20		
2	21	22	23	24	25	26	27		
3	28	29	30	31	1-Sep	2	3		
4	4	5	6	7	8	9	10		
5	11	12	13	14	15	16	17		
6	18	19 H	20	21	22	23	24		
7	25	26	27	28 H	29	30	1-Oct		
8	2	3	4	5	6	7	8		
9	9	10	11	12	13	14	15		
10	16	17	18 MT	19 MT	20 MT	21 MT	22		
11	23	24 H	25	26	27	28	29		
12	30	31	1-Nov	2	3	4	5		
13	6	7	8	9	10	11	12		
14	13 H	14 H	15 H	16 H	17 H	18 H	19		
15	20	21	22	23	24	25	26		
16	27	28	29	30	1-Dec	2	3		
17	4	5	6	7	8	9	10		
18	11	12	13	14	15	16	17		
19	18 PL	19 PL	20 FE	21 FE	22 FE	23 FE	24		
Teaching Days -92			PL/BL-2						
Holidays-10			Examination-8						

**H - Holiday**

**MT - Mid Term Exam**

**EFF - Exam Form Filling**

**FE - Final Examination**

**PL - Preparatory leave**

<b>Week No</b>	<b>M</b>	<b>T</b>	<b>W</b>	<b>Th</b>	<b>F</b>	<b>c</b>	<b>Sunday</b>		
<b>1</b>	<b>25-Dec</b>	26	27	28	29	30	<b>31</b>		
<b>2</b>	<b>1-Jan</b>	2	3	4	<b>5</b>	6	<b>7</b>		
<b>3</b>	8	9	10	11	12	13	<b>14</b>		
<b>4</b>	15	16	17	18	19	20	<b>21</b>		
<b>5</b>	22	23	24	25	<b>26 H</b>	27	<b>28</b>		
<b>6</b>	29	30	31	<b>1-Feb</b>	2	3	<b>4</b>		
<b>7</b>	5	6	7	8	9	10	<b>11</b>		
<b>8</b>	12	13	14	15	16	17	<b>18</b>		
<b>9</b>	19	20	<b>21 MT</b>	<b>22 MT</b>	<b>23 MT</b>	<b>24 MT</b>	<b>25</b>		
<b>10</b>	26	27	28	29	<b>1-Mar</b>	2	<b>3</b>		
<b>11</b>	4	5	6	7	8	9	<b>10</b>		
<b>12</b>	11	12	13	14	15	16	<b>17</b>		
<b>13</b>	18	19	20	21	22	23	<b>24</b>		
<b>14</b>	<b>25 H</b>	26	27	28	29	30	<b>31</b>		
<b>15</b>	<b>1-Apr</b>	2	3	4	5	6	<b>7</b>		
<b>16</b>	8	<b>9 H</b>	10	11	12	13	<b>14</b>		
<b>17</b>	15	16	17	18	19	20	<b>21</b>		
<b>18</b>	22	23	24	25	26	27	<b>28</b>		
<b>19</b>	<b>29 PL</b>	<b>30 PL</b>	<b>1-May</b>	<b>2 FE</b>	<b>3 FE</b>	<b>4 FE</b>	<b>5</b>		
<b>Teaching Days - 100</b>			<b>PL/BL -2</b>						
<b>Holidays-5</b>			<b>Examination-7</b>						

IndSearch, Law College Road, Pune - 411 004.								
Academic Calendar 2023 BMS / BBA								
H – Holiday					MT - Mid Term Exam			
EFF - Exam Form Filling					FE - Final Examination			
LF - Late Fee					TH - Term End Holidays			
SLF - Super Late Fee					PL - Preparatory leave			
WeekNo.	M	T	W	Th	F	S	Sunday	Remarks
<b>Semester 1, 3, 5 (2023-24)</b>								
1						1 <sup>st</sup> July	2	
2	3	4	5	6	7	8	9	
3	10	11	12	13	14	15	16	
4	17	18	19	20 <sup>th</sup> (1 <sup>st</sup> Year)	21	22 (2 <sup>nd</sup> & 3 <sup>rd</sup> Year)	23	20 <sup>th</sup> Commencement
5	24	25	26	27	28	29	30	
6	31	1 <sup>st</sup> Aug	2	3	4	5	6	
7	7	8	9	10	11	12	13	
8	14	15	16	17	18	19	20	15 <sup>th</sup> - Independence Day
9	21	22	23	24	25	26	27	
10	28	29	30	31	1 <sup>st</sup> Sept	2	3	
11	4	5	6	7	8	9	10	
12	11	12	13	14	15	16	17	
13	18	19	20	21	22	23	24	19 <sup>th</sup> Ganesh Chaturthi
14	25	26	27	28	29	30	1 <sup>st</sup> Oct	28 <sup>th</sup> Anant Chaturdashi
15	2	3	4	5	6	7	8	
16	9	10	11	12	13	14	15	
17	16	17	18	19	20	21	22	
18	23	24	25	26	27	28	29	24 <sup>th</sup> Dussehra
19	30 MT	31 MT	1 <sup>st</sup> Nov MT	2 MT	3 MT	4 MT	5	
20	6 MT	7 MT	8 MT	9	10	11	12	
21	13	14	15	16	17	18	19	13-18 Diwali
22	20	21	22	23	24	25	26	
23	27	28	29	30	1 <sup>st</sup> Dec	2	3	
24	4	5	6	7 FE	8 FE	9 FE	10	
25	11 FE	12 FE	13 FE	14 FE	15 FE	16 FE	17	
26	18	19	20	21	22	23	24	

IndSearch, Law College Road, Pune - 411 004.								
Academic Calendar 2024 – BMS / BBA								
H - Holiday				MT - Mid Term Exam				
EFF - Exam Form Filling				FE - Final Examination				
LF - Late Fee				TH - Term End Holidays				
SLF - Super Late Fee				PL - Preparatory leave				
WeekNo.	M	T	W	Th	F	S	Sunday	Remarks
<b>Semester 2, 4, 6 (2023-24)</b>								
1	<b>25 Dec</b>	26	27	28	29	30	<b>31</b>	
2	<b>1<sup>st</sup> Jan</b>	2	3	4	5	6	<b>7</b>	
3	8	9	10	11	12	13	<b>14</b>	
4	15	16	17	18	19	20	<b>21</b>	
5	22	23	24	25	<b>26</b>	27	<b>28</b>	<b>26<sup>th</sup> Jan- Republic Day</b>
6	29	30	31	<b>1<sup>st</sup> Feb</b>	2	3	<b>4</b>	
7	5	6	7	8	9	10	<b>11</b>	
8	12	13	14	15	16	17	<b>18</b>	
9	19 MT	20 MT	21 MT	22 MT	23 MT	24 MT	<b>25</b>	
10	26	27	28	29	<b>1<sup>st</sup> Mar</b>	2	<b>3</b>	
11	4	5	6	7	8	9	<b>10</b>	
12	11	12	13	14	15	16	<b>17</b>	
13	18	19	20	21	22	23	<b>24</b>	
14	<b>25 H</b>	26	27	28	29	30	<b>31</b>	<b>25<sup>th</sup> Mar- Dhulivandan</b>
15	<b>1<sup>st</sup> Apr</b>	2	3	4	5	6	<b>7</b>	
16	8	<b>9H</b>	10	<b>11H</b>	12 FE	13 FE	<b>14</b>	<b>9<sup>th</sup> Apr- Gudi Padwa</b> <b>11<sup>th</sup> April- Ramzan Id</b>
17	15 FE	16 FE	17 FE	18 FE	19 FE	20 FE	<b>21</b>	
18	22	23	24	25	26	27	<b>28</b>	

<b>IndSearch Institute of Management Studies &amp; Research</b>								
An Autonomous Institute, affiliated under Savitribai Phule Pune University (Autonomous status conferred & granted by University Grants Commission, New Delhi, Government of Maharashtra & Savitribai Phule Pune University)								
<b>Academic Calendar for Diploma programmes for the Academic Year 2023-24</b>								
H - Holiday				MT - Mid Term Exam				
EFF - Exam Form Filling				FE - Final Examination				
LF - Late Fee				TH - Term End Holidays				
SLF - Super Late Fee				PL - Preparatory leave				
Week No.	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	Remarks
<b>Semester I</b>								
1					1 Sept.	2	3	<b>1 Sept. - Commencement of sem. I for new academic year 2023-24</b>
2	4	5	6	7	8	9	10	

3	11	12	13	14	15	16	17	
4	18	19 H	20	21	22	23	24	19 Sept. - Ganesh Chaturthi
5	25	26	27	28 H	29	30	1 Oct.	28 Sept. - Ganesh Chaturdashi
6	2	3	4	5	6	7	8	
7	9	10	11	12	13	14	15	
8	16	17	18	19	20	21	22	
9	23	24 H	25	26	27	28	29	24 Oct.- Dasara
10	30	31	1 Nov.	2 MT	3 MT	4 MT	5	2 to 4 Nov. - Mid term examination
11	6	7	8	9	10	11	12 H	
12	13 H	14 H	15 H	16	17	18	19	12 to 15 Nov. - Diwali
13	20	21	22	23	24	25	26	
14	27	28	29	30	1 Dec.	2	3	
15	4	5	6	7	8	9	10	
16	11	12	13	14	15	16	17	
17	18 FE	19 FE	20 FE	21 FE	22 FE	23 FE	24	18 to 23 Dec. - Sem.I final examination
18	25	26	27	28	29	30	31	

Semester II								
1	1 Jan.	2	3	4	5	6	7	2 Jan. - Commencement of sem. II for the academic year 2023-24
2	8	9	10	11	12	13	14	
3	15	16	17	18	19	20	21	
4	22	23	24	25	26 H	27	28	26 Jan.-Republic Day
5	29	30	31	1 Feb.	2	3	4	
6	5	6	7	8	9	10	11	
7	12	13	14	15	16	17	18	
8	19	20	21	22	23	24	25	
9	26	27	28	29	1 Mar.	2	3	
10	4	5	6	7 MT	8 MT	9 MT	10	7 to 9 Feb. - Mid term examination
11	11	12	13	14	15	16	17	
12	18	19	20	21	22	23	24	
13	25	26	27	28	29	30	31	
14	1 Apr.	2	3	4	5	6	7	
15	8	9	10	11	12	13	14	
16	15	16	17	18	19	20	21	
17	22 FE	23 FE	24 FE	25 FE	26 FE	27 FE	28	22 to 30 Apr. & 2 to 4 May -Backlog & Sem.II final examination
18	29 FE	30 FE	1 May H	2 FE	3 FE	4 FE	5	1 May - Labour Day

**c) Library: Basic information at a glance**

• **No. of Library books/ Titles/ Journals available (Programme-wise) List of online National/ International Journals subscribed**

• **E-Library facilities**

• **National Digital Library (NDL) subscription details**

- Number of books 30861
- Journals subscribed – 37

Sr. No.	Name of Journals	Journal Type
1	AMC Indian Journal Of Entrepreneurship (Combo)	National
2	Arthshastra Indian Journal Of Economins & research (Combo)	National
3	BHASHA ANI JEEVAN	National
4	COMPETITION AFFAIRS	National
5	ECONOMIC AND POLITICAL WEEKLY	National

6	HARWARD BUSINESS REVIEW	International
7	IIMB MANAGEMENT REVIEW	National
8	Indian Journal Of Computer Science (Combo)	National
9	Indian Journal Of Finance (Combo)	National
10	Indian Journal Of Marketing (Combo)	National
11	Indian Journal of Research in Capital Markets (Combo)	National
12	Indian Institution of Material Management	National
13	J- Gate	International
14	JAIPURIYA INTERNATIONAL	International
15	Journal of Management & Entrepreneurship	National
16	MATERIALS MANAGEMENT REVIEW	National
17	Prabandhan : Indian Journal Of Management (COMBO)	National
18	PUROGAMI SATYASHODHAK	
19	Research Development Association	National
20	SATYAGRAHI	National
21	SOCIAL SCIENTIST	National
22	TERRAGREEN	National
23	UNIVERSITY NEWS	National
24	यशस्वी उदद्योजक	National
25	AGRI. EXPORT ADVANTAGE	National
26	AIMS NEWSLETTER	National
27	AMDISA NEWSLETTER	National
28	BIZ-ED	International
29	CORPORATE CITIZEN	National
30	DOWN TO EARTH	National
31	GLOBAL FOCUS (EFMD)	International
32	SOUTH ASIAN JOURNAL OF MANAGEMENT	International
33	THINK LINE	National
34	MAHRATTA CHAMBER OF COMMERCE (Sampada)	National
35	Southern Economics	National
36	THE INSURANCE TIMES	Complementary
37	PUROGAMI SATYASHODHAK	Complementary

E-Library – Access to e-Books on four dedicated computers placed in library.

NDLI – member

#### 6) Admissions & Fee

- **Prospectus (Provide link and upload soft copy of Prospectus)**
- **Admissions procedure (provide Link) - <https://www.indsearch.org/admissions.php>**
- **Course wise fee structure** (Mentioned above as applicable for the AY 2023-24. Subject to change by Fee Regulating Authority)
- **Prospectus cost – N.A.**
- **Entrance test fee – N.A.**
- The admission test being followed,
  - 1. Common Admission Test(CAT)**  
 Website: [www.iimcat.ac.in](http://www.iimcat.ac.in)  
 Address: CAT Centre Indian Institute of Management

**2. Common Management Admission Test (CMAT) conducted by National Testing Agency Govt .Of India**

Website: [www.cmat.nta.nic.in](http://www.cmat.nta.nic.in) Address:

National Testing Agency,

Block C-20 1A/8 ,Sector- 62,

IITK Outreach Centre, Gautam Buddh Nagar Noida-

201309, Uttar Pradesh (India)

**3. MAH-MBA/MMS Conducted by State Common Entrance Test Cell, Maharashtra State**

Website: [www.cetcell.mahacet.org](http://www.cetcell.mahacet.org)

Address: 8th Floor, New Excelsior Building, A. K. Nayak Marg, Fort, Mumbai- 400 001.

- Number of seats allotted to different Test Qualified candidate separately (AIEEE//JEE/ CET (State conducted test/ University tests/ CMAT)/ Association conducted test etc.) – Allocation as per competent authority for admissions (DTE, CET Cell)
- Calendar for admission against Management quota seats: As per Maharashtra State Common Admission Process guidelines.

Sr.No.	Activity	Schedule
1.	Attend Counseling programme	<b>25<sup>th</sup> August 2023 to 27<sup>th</sup> August 2023</b>
2.	Submission of duly filled in Application Form	<b>For I.L. Seats – 25<sup>th</sup> August 2023 to 27<sup>th</sup> August 2023</b>
		<b>For Against CAP vacancy 25<sup>th</sup> August 2023 to 27<sup>th</sup> August 2023</b>
3.	Display of Merit List	<b>For I.L. Seats – 27<sup>th</sup> August 2023 5.00 PM</b>
		<b>For Against CAP Vacancy- 27<sup>th</sup> August 2023 5.00 PM</b>
4.	All the candidates should note that –  A. Only registered candidates (Registration on State Common Entrance Test Cell, Maharashtra State & verification of documents by Facilitation Centers) are eligible for admission to M.B.A. First Year for the Academic Year 2023-24.  B. Admissions to ILS/Against CAP Seats will be on the basis of merit only.	

- Last date of request for applications: 27<sup>th</sup> August 2023
- Last date of submission of applications: 27<sup>th</sup> August 2023 3.00 PM
- Dates for announcing final results: 27<sup>th</sup> August 2023 at 5.00 PM
- Release of admission list (main list and waiting list shall be announced on the same day): 27<sup>th</sup> August 2023 at 5.00 PM
- Date for acceptance by the candidate (time given shall in no case be less than 15 days) : As per Maharashtra State Common Admission Process guidelines.
- Last date for closing of admission: As per Maharashtra State Common Admission Process guidelines



(MAHACET Cell)

- Starting of the Academic session : 17<sup>th</sup> August, 2023
- The waiting list shall be activated only on the expiry of date of mainlist
- The policy of refund of the Fee, in case of withdrawal, shall be clearly notified

7) Faculty (Provide information of Faculty in tabular form) Course/ Branch wise list

**Faculty members:**

Name of Course / Branch	Name of Faculty
Marketing Management / International Business	1.Dr. Aparna Tembulkar 2.Prof.Ekta Salunkhe 3.Prof.Sahil Shaha 4. Dr. Vaishali Ajotikar 5. Dr. Ashwini Tikhe 6. Dr. Avinash Joshi
Human Resource Management	1.Dr. Sonal Mahajan 2.Prof.Tushar Halbe
Operations &Supply ChainManagement	1.Dr. Anand Chitanand 2.Prof.Upendra Lele
Information Technology	1.Dr.Suwarna Shidore 2.Prof. Purva Jaiswal 3. Prof. Kalyani Jeurkar
Finance	1.Dr.Satish Inamdar 2.Dr.Vikas Peshave 3.Dr.Rupali Gupte 4.Prof.Nilaya Murthy 5.Prof.Devaki Jain 6. Dr. Megha Bagade 7. Prof. Varsha Kedar

- Permanent Faculty  
Total No of Permanent Faculty =21
- Adjunct Faculty  
Total No of Adjunct Faculty = 0
  - Permanent Faculty: Student Ratio 1:19
- Number of Faculty employed and left during the last three years

No of Faculty Employed in last 3 years: 8

No of Faculty Left the institute in last 3 years: 6



**(1) Name:** DR. SATISH MAHADEO INAMDAR

**Date of birth:** 28<sup>TH</sup> OCTOBER 1958

**Educational Qualifications:**

Degree	Institution	Specialization	Year of Passing	CGPA
B.COM.	PUNE UNIV.	ACCOUNTS / COSTING	1979	
M.COM.	PUNE UNIV.	ACCOUNTS/AUDIT/COSTING	1983	
FCA	ICAI	N/A	1982	
ACMA	ICAI	N/A	1983	
ACS	ICSI	N/A	1987	

**Work Experience**

**D) Teaching ( 36 years)**

Institution	Designation	From	To	Subjects taught
SYMBIOSIS INSTITUTE OF BUSINESS MANAGEMENT	LECTURER/ASSOCIATE PROFESSOR	1987	2007	MA, FM, ITAX
BALAJI INSTITUTE OF INTERNATIONAL BUSINESS	PROFESSOR/DIRECTOR	2007	2013	MA, FM, ITAX
SINHGAD INSTITUTE OF MANAGEMENT	PROFESSOR	2015	2017	MA, FM, ITAX
INDSEARCH INSTITUTE OF MANAGEMENT AND RESEARCH	PROFESSOR	2017	TILL DATE	MA, FM, ITAX, MBFS, AUDIT

**E) Research Experience ( \_\_years)**

**F) Industry Experience ( 4 years)**

Organization	From	To	Designation	Responsibilities
G D APTE & CO.	1982	1983	AUDIT ASSISTANT	AUDITS
PMT MACHINE TOOLS PVT. LTD.	1983	1986	EXECUTIVE FINANCE	FINANCE, COMPANY LAW, INCOME TAX

SHIRKE PAPER MILL SPVT. LTD.	1986	1986	FINANCE MANAGE R	ACCOUNTS, FINANCE, COSTING, INCOME TAX, COMPANY LAW
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**Area of**

**Specialization**

**FINANCE**

**Courses taught:**

Degree/Diploma	Name of the courses
MBA	MANAGEMENT ACCOUNTING, FINANCIAL MANAGEMENT, MERCHANT BANKING AND FINANCIAL SERVICES, DIRECT TAXATION

**Research guidance:**

**No. of papers published in National/ International Journals/ Conferences : 3**

**Master (Completed/Ongoing) : M.COM. PUNE UNIVERSITY PASSED IN**

1983 ,

**Ph.D. (Completed):**

University	Registration date	Ph.D. topic	Name of the guide	Date/Year of completion
SYMBIOSIS INTERNATIONAL UNIVERSITY	2003	URBAN COOPERATIVE BANKS	DR. ASHOK JOSHI	2006

**Projects carried out:**

**Patents (Filed & Granted):**

**Technology Transfer:**

**Research Publications (No. of papers published in National/International Journals/Conferences)**

**No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) –**

1. COST AND MANAGEMENT ACCOUNTING – ISBN – 81-7660-09-1 - Everest Publishing House – 1991
2. MANAGEMENT ACCOUNTING – ISBN 81-7660-112-8 – Everest Publishing House - 2004
3. FINANCIAL MANAGEMENT – Everest Publishing House -
4. PRICIPLES OF FINANCIAL MANAGEMENT – ISBN 81-7660-120-5 – Everest Publishing House – 2004
5. BASIC FINANCIAL MANAGEMENT – ISBN 978-93-5262-395-2 – Himalaya Publishing House – 2009
6. MANAGEMENT CONTROL SYSTEMS – Everest Publishing House
7. ENTERPRISE PERFORMANCE MANAGEMENT – ISBN 978-93-5164-042-4 – Nirali Prakashan –

2014

(11)



**Name: Dr. Vikas Digambar**

**PeshaveDate of birth: 27<sup>th</sup>**

**June,1965**

**Educational Qualifications: MCom,FCMA,CMA(USA),PhD**

<b>Degree</b>	<b>Institution</b>	<b>Specialization</b>	<b>Year of Passing</b>	<b>% Marks</b>
BCom	Modern College of Arts,Science & Commerce,Pune	Accountancy	June 1985	66
MCom	Modern College of Arts,Science & Commerce,Pune	Accountancy & Costing	June 1987	71
FCMA	Institute of Cost & Works Accountants of India		July 2008	
CMA(USA )	The Institute of Certified Management Accountants of the Institute of Management Accountants,USA		March 2010	
PhD	Savitribai Phule Pune University		Aug 2016	

## Work Experience

MM) Teaching ( 9 years, 6 months)

Institution	Designation	From	To	Subjects taught
Indian Institute of Cost and Management Studies & Research,Pune	Assistant Professor	18-12-2007	15-5-2012	Management Accounting,Corporate Governance,Strategic cost Management,Entrepreneurship,Business Ethics,Compensation Management,Benefits & Rewards
Indian Institute of Cost and Management Studies & Research,Pune	Associate Professor	9-4-2018	Till Date	Equity Research,Corporate Finance,Business Plan,Strategic cost Management,Compensation Management,Benefits & Rewards,Entrepreneurship Development

NN)Research Experience ( \_\_years)

OO) Industry Experience ( 26 years, 9 months)

Organization	From	To	Designation	Responsibilities
J.N.MARSHALL PVT.LTD,PUNE	1-4-1986	4-11-1988	Cost Assistant	Product Costing and Pricing, Valuation of Inventory
MAGNACHEM PHARMACEUTICALS Pvt. Ltd,Pune	5-11-88	31-8-91	Manager-Cost Control	Preparation of Costing Profit and Loss account and product Cost Control
SWASTIK RUBBER PRODUCTS LTD,Pune	2-9-1991	30-6-1995	Controller-Management Accounts & Systems	Monthly preparation of Productwise Profitability Statement
	1-7-1995	30-6-1997	General Manager-Finance	Finalisation of Accounts and handling annual audit
Zubair Furnishing LLC,Sultanate of Oman	1-7-1997	31-1-2002	Manager-Accounts	Managing the accounts of a Branch and finalization of accounts
	1-2-2002	30-11-2007	Sr.Commercial Manager	Procurement Cost control
	Dec.2012	Oct.2014		
Regal Interiors PvtLtd,Chennai	Nov.2014	July 2017	Project Director	Project Execution

### Area of specialization:

Costing,Entrepreneurship

**Courses taught:**

<b>Degree/Diploma</b>	<b>Name of the courses</b>
MBA	Strategic cost Management,Entrepreneurship Development,Equity Research,Compensation Management,Benefits & Rewards,Security Analysis and Portfolio Management,Project Management
MMS	Corporate Finance,Start-up and New Enterprise Management,Financial Planning & Control
PGDFS	Financial Regulatory Framework
PGDHRM	Compensation Management,Benefits & Rewards

**Research guidance:**

<b>Student name</b>	<b>Ph.D. topic</b>

**No. of papers published in National/ International Journals/ Conferences**

**: 5Master (Completed/Ongoing) :** Completed

**Ph.D. (Completed/Ongoing):** Completed

<b>University</b>	<b>Registratio n date</b>	<b>Ph.D. topic</b>	<b>Name of the guide</b>	<b>Date/Year of completion</b>
Savitribai Phule Pune University		A Study of Cost Management as a vital enabler for achieving success in Entrepreneurial Ventures	Dr.Asho kJoshi	20-8-2016

**Projects Carried out:****Patents (Filed & Granted):****Technology Transfer:**

**Research Publications (No.of papers published in National/International Journals/Conferences)**

1. Mergers & Acquisitions of Urban Cooperative Banks – National Conference
2. Ranking and Accreditation of Higher Learning Institutes- Issues & Concerns -National
3. Participatory approach of Students in Quality Enhancement- National
4. Recent progress in infrastructural Amelioration via Entrepreneurial Innovation – International
5. Complete transformation via entrepreneurial innovation, Model of Excellence-Hivre Bazar -International

**No. of Books published with details (Name of the book, Publisher with ISBN, year of publication,etc.) –**

(2)

**Name: Dr. Suwarna Vinay Shidore****Date of birth: 12th July,1972****Educational Qualifications:**

Degree	Institution	Specialization	Year of Passing	CGPA/
Ph.D	--	Computer Management	2012	--
PGDBM	IndSearch	Marketing Management	2004	First class with distinction
MCM	IndSearch	Computer Management	1994	First class
B.Com	M.E.S. GarwareCollege	Marketing Management	1992	First class with distinction
H.SC	Vimalabai Garware Highschool	Commerce	1994	First class
S.SC	Vimalabai Garware Highschool	----	1987	Secondclass

**Work Experience****G) Teaching ( 22 years, 3 months)**

Institution	Designation	From	To	Subjects taught
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IndSearch	Lab Instructor at IndSearch	Nov 1998	June 99	COBOL, FOXPRO,WORDSTAR,LOTUS,
	AssistantProfessor	Jul 99 -	Mar 18	FOXPRO, SYSTEM ANALYSIS AND DESIGN, FUNDAMENTALS OF COMPUTERS, MS OFFICE, FUNDAMENTALS OF MARKETING, DBMS,FUNDAMENTLS OF E-BUSINESS,FUNDAMENTALS OF HR,PPM AND OB,OOAD,BA
	AssistantProfessor	Dec 19	Till date	SOFTWARE PROJECT MANAGEMENT, RUBY, E-BUSINESS, CRM, SOFTWARE ENGINEERING, DBMS,DIGITAL MARKETING,OOAD

**H) Research Experience ( \_\_years)**

**I) Industry Experience ( 4 years, 2 months)**

Organization	From	To	Designation	Responsibilities
Suptertech Computer Sol. Pvt.Ltd	May 1998	Nov 1998	Software Engineer	Designing and development of the systems
Ajay Metachem Ltd	Dec 1994	June 1997	Programmer	Coding and implementation of systems at all locations of the company

**Area of specialization:**

Computer Management and Marketing Management

**Courses taught:**

Degree/Diploma	Name of the courses
PG Diploma	PGDCM,PGDFS,PGDCA,PGDBM,PGDMM,PGDBM with CI,PGDHRM
Masters	MMS,MCM,MMM,MBA, MBA(IT)

**Research guidance: Nil**

**No. of papers published in National/ International Journals/ Conferences**

**Master (Completed/Ongoing) :** Completed MCM in 1994

**Ph.D. (Completed/Ongoing):** Completed in Ph.D in 2012

University	Registrationdate	Ph.D. topic	Name of the guide	Date/Year of
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				<b>completion</b>
Savitribai Phule Pune University	26 <sup>th</sup> June, 2004 Re-reg 26 <sup>th</sup> June, 2009	A study on relative importance of Customer Relationship Management (CRM) in marketing various products offered by Banking Sector	Dr. Ashok Joshi	7 <sup>th</sup> February,2012

**Projects Carried out: Nil**

**Patents (Filed & Granted): Nil**

**Technology Transfer:**

**Research Publications (No. of papers published in National/International Journals/Conferences): 5**

- Assessment of Reforms in Evaluation at IndSearch at National Workshop on Quality in Higher Education vis-à-vis Autonomy at the Loyola Academy,2010
- Use of Technology in Banking Sector at The Balajian, Oct-Dec 2016
- Dominance of B2C in e-Commerce in Indian Context at GRACE (SIES), Jan 2018
- Case study on Makeover of senior citizens using technology at JDC Bytco Nasik, March 2020
- A study on Importance of ‘Service Quality’ in Higher Education with special referenceto MBA for Sustainable Development in exceptional COVID – 19 Pandemic situation at Juni Khyat – UGC Care Group I Journal, May 2020

**No. of Books published with details (Name of the book, Publisher with ISBN, year of publication,etc.) – Nil**

(3)



**Name: Upendra Lele**

**Date of birth: 23-Sept-1958**

**Educational Qualifications:**

Degree	Institution	Specialization	Year of Passing	CGPA
M.Tech.	I.I.T. Bombay	Industrial Engineering & Operations Research	1983	7.43
B.Tech.	I.I.T. Bombay	Mechanical Engineering	1981	6.66

**Work Experience**

**Teaching (10 years, 7 months)**

Institution	Designation	From	To	Subjects taught
IndSearch Institute of Management Studies & Research, Pune	Assistant Professor	September 2018	Till today	Operations Management, Strategic Management, IT subjects
College of Business & Economics, Qassim University, Saudi Arabia	Assistant Professor	August 2012	May 2018	Operations Management, Strategic Management
SP Jain School of Global Management, Dubai & Singapore	Visiting Professor	October 2011	June 2012	Business Statistics, Operations Management
International School of Business & Media, Pune	Assistant Professor	July 2010	September 2011	Quantitative Techniques, Operations Management

**Research Experience (10 years)****Industry Experience (27 years, 6 months)**

Organization	From	To	Designation	Responsibilities
Manshu Comtel Pvt. Ltd.	April 2009	June 2010	Management Consultant	ISO 9000 implementation
Geometric Software Pvt. Ltd.	August 2000	March 2009	Sr. Manager	Software Delivery Management
Scala Mindworks Pvt. Ltd.	January 1999	July 2000	Sr. Software Engineer	Software development of ERP modules
Maharashtra Scooters Ltd.	January 1989	December 1998	Manager (Technical Support)	Project management, Industrial Engineering, MIS development
Thermax Pvt. Ltd.	July 1984	December 1988	Sr. Industrial Engineer	Setting production norms, Estimation for outsourcing
Bombay Tyres International Ltd.	October 1983	June 1984	Industrial Engineer	Setting production norms, Facilities layouts

**Area of specialization:**

Operations Management, Supply Chain Management, IT Management

**Courses taught**

Degree/Diploma	Name of the courses
BMS	Production & Operations Management, Advanced Excel
MBA	Operations Management, Strategic Management, Operations Strategy, Project Management, Maintenance Management, Business Analytics, Business Statistics, Quantitative Techniques, Research Methodology, Web Development Technologies, IT for Managers, Python programming, MIS, ERP

MMS	Operations Strategy, Advanced Excel, MIS
PGDCM	MySQL Server Operations

**Research guidance:** None

**No. of papers published in National/ International Journals/ Conferences :** 12

**Master (Completed/Ongoing) :** M.Tech. – completed in 1983

**Ph.D. (Completed/Ongoing) –** None

**Projects Carried out –** None

**Patents (Filed & Granted) –** Copyright received for IndSearch Information System in January 2021

**Technology Transfer -** None

**Research Publications (No.of papers published in National/International Journals/Conferences) – 12**

1. Research paper: Surgical Site Infections- A one year prospective study in a tertiary care center. International Journal of Health Sciences, vol 6, No 1 (6): issue V6N1, pgs 63-68, January 2012 (<http://www.ijhs.org.sa/index.php/journal/article/view/330>)
2. Research paper: Corporate Social Responsibility in Higher Education Institutions - The Experience of College of Business and Economics Qassim University Saudi Arabia: International Leadership Journal, Winter 2016, Vol.8, Issue 1, Feb 2016, ([http://www.tesu.edu/documents/ILJ\\_Winter\\_2016.pdf](http://www.tesu.edu/documents/ILJ_Winter_2016.pdf))
3. Research paper: “Brand Loyalty and Factors Affecting Cosmetics Buying Behavior of Saudi Female Consumers”: Journal of Business Studies Quarterly, 2016, Vol. 7, No. 3, March 2016, ([http://jbsq.org/wp-content/uploads/2016/03/March\\_2016\\_3.pdf](http://jbsq.org/wp-content/uploads/2016/03/March_2016_3.pdf))
4. Research paper: “Obesity: Is it a problem in adolescent female students in Onaizah schools?” BEST: International Journal of Humanities, Arts, Medicine and Sciences (BEST : IJHAMS); ISSN(Online): 2454-4728; Impact Factor (JCC):1.1947; Index Copernicus: 3.0, Vol. 4, Issue 4, pp. 155-164, 30<sup>th</sup> April 2016, [http://bestjournals.in/view\\_archives.php?year=2016&id=73&jtype=2&page=7](http://bestjournals.in/view_archives.php?year=2016&id=73&jtype=2&page=7)
5. Research paper: The prevalence of urinary tract infection among pregnant women attending antenatal clinic at a tertiary care centre in Al Rass, Al Qassim –International Journal of Science & Research, ISSN 2319-7064, Vol. 5, Issue 5, May 2016, pp. 23-27, <https://www.ijsr.net/archive/v5i5/NOV163182.pdf>
6. Research paper: Impact of Balanced Scorecard Implementation on Financial Performance of Saudi Listed Companies– Journal of Behavioural Economics, Finance, Entrepreneurship, Accounting and Transport: ISSN 2376-1334, Vol. 4, No. 1, pp. 8-12, 10<sup>th</sup> May 2016, <http://pubs.sciepub.com/jbe/4/1/2/index.html>
7. Research paper: Impact of Oil Prices on Revenue Growth and Profitability of Saudi Listed Companies in Non-Financial Sectors– International Journal of Management Information Technology and Engineering (BEST:IJMITE); ISSN 2348-0513, Vol. 4, Issue 6, pp. 13-20, 10<sup>th</sup> June 2016, [http://www.bestjournals.in/view\\_archives.php?year=2016\\_73\\_2&id=14&jtype=2&page=4](http://www.bestjournals.in/view_archives.php?year=2016_73_2&id=14&jtype=2&page=4)
8. Research paper: Regional Competitiveness of Healthcare Services in Saudi Arabia – International Journal of Science & Research, ISSN 2319-7064, Vol. 7, Issue 3, March 2018, pp.43-48, <https://www.ijsr.net/archive/v7i3/ART2018515.pdf>
9. Conference paper: Overview of MBA programs in India from a global perspective – Presented at the International Conference on Globalizing MBA: Issues and Prospects - held on 15<sup>th</sup> January 2019 at IndSearch, Bavdhan, Pune.
10. Research paper: Adoption of Cashless Payments by Small Retailers in Pune City: An

Empirical Study – International Journal of Research in Engineering, IT and Social Sciences, ISSN 2250- 0588, Volume 9, Issue 09, September 2019, page no. 20-26, [http://indusedu.org/pdfs/IJREISS/IJREISS\\_3562\\_20716.pdf](http://indusedu.org/pdfs/IJREISS/IJREISS_3562_20716.pdf).

11. Research paper: Digital Competitiveness of Smart Cities in India: Current Perspective – International Journal of Research in Engineering, IT and Social Sciences, ISSN 2250-0588, Volume 10, Issue 09, September 2020, page no. 14-
12. 22, [http://indusedu.org/pdfs/IJREISS/IJREISS\\_3717\\_14132.pdf](http://indusedu.org/pdfs/IJREISS/IJREISS_3717_14132.pdf). Influence of Health Capital on Economic Growth: Evidence from Saudi Arabia - IOSR Journal of Economics and Finance 12(1):56-63, DOI: [10.9790/5933-1201065663](https://doi.org/10.9790/5933-1201065663) [www.iosrjournals.org](http://www.iosrjournals.org)
13. ADOPTION OF TALENT MANAGEMENT PRACTICES FOR MANAGING DIVERSITY RELATED ISSUES IN SERVICE ORGANIZATIONS IN PUNE REGION. International Journal of Business Management & Research (IJBMR) · Mar 17, 2021
14. Potential for use of Educational App for young children. IOSR Journal of Research & Method in Education (IOSR-JRME) · Jul 22, 2021
15. Influence of an Organization’s Brand on Attracting and Retaining Talent. South Asian Journal of Management · Sep 30, 2022
16. USE OF ANALYTICS IN IMPROVING HR PERFORMANCE: EVIDENCE FROM PUNE, INDIA. Seyboldreport.net · Dec 28, 2022

**No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) – One**

1. Co-author of the book “Production and Operations Management” which is prescribed for BBA course in Pune University: Tech-Max Publications, Pune ISBN 978-81-8492-322-3, Dec 2010

(4)



**Name:** Dr. Anand Prabhakar Rao Chitanand

**Date of birth:** 11<sup>th</sup> July, 1962

**Educational Qualifications:**

Degree	Institution	Specialization	Year of Passing	CGPA
Ph.D.	SPPU, Pune	Organizational Management	2020	NA
EMBA	SP Jain Inst. Of Management	General Management	2006	2.65
MMS	SPPU, Pune	Marketing Management	1999	70%
DBM	SPPU, Pune	Marketing Management	1998	71%
DME	Board of Tech. Examinations	Mechanical Engineering	1982	72%

**Work Experience**

**J) Teaching ( \_4 years, 5 months)**

<b>Institution</b>	<b>Designation</b>	<b>From</b>	<b>To</b>	<b>Subjects taught</b>
IndSearch, Pune	Assistant Professor	Sep. 2018	Till date	Essentials of SupplyChain, Logistics Management, Managing MaterialFlow in SC, Strategic SCM, Knowledge Management in SC, Production Planning and Control, Purchasing & SRM I andII, Productivity Management, CSR and Sustainability, Employee Engagement, Excellence Models, Lean Manufacturing, Green Logistics and SC, Total Quality Management, QM Standards, World Class Manufacturing, Toyota ProductionSystem, Six Sigma, MRP I and MRP II, Natural ResourcesManagement, Global Logistics, ERP

**K) Research Experience ( 0 years)**

**L) Industry Experience ( 34 years)**

<b>Organization</b>	<b>From</b>	<b>To</b>	<b>Designation</b>	<b>Responsibilities</b>
KloudQ Technologies Ltd.	1/04/2014	17/09/2017	Sr. General Manager	Business Process Engineering, Product Support, Product development
Kirloskar Oil Engines Limited	Jan. 2010	March, 2014	Sr. General Manager, Parts Supply Chain	Spare parts distribution and customer support
Cummins India Limited – Distribution Business	2007	Jan. 2010	DGM Six Sigma	Six Sigma Master BlackBelt
Cummins India Limited – Distribution Business	2006	2007	Six Sigma BlackBelt	Driving Six Sigma Projects
Cummins India Limited – Distribution Business	2000	2006	Exe. Service Network Development	Dealer Development, Distribution Strategy
Cummins India Limited – Distribution Business	1995	2000	Sr. Manager Quality Systems	Quality Systems,
Cummins India Limited – Distribution Business	1990	1995	Sr. Manager Field Services	Customer Service Support, Field Service
Cummins India Limited – Distribution Business	1985	1990	Manager Field Services	Customer Service Support, Field Service
Cummins India Limited – Distribution Business	1983	1985	Trainee Engineer	Training, Field Service

**Area of specialization:**

1. General Management
2. Operations and Supply Chain Management
3. Quality Tools / Methods like – Six Sigma, Lean Manufacturing, Theory of Constraints

**Courses taught:**

<b>Degree/Diploma</b>	<b>Name of the courses</b>
MBA	<ol style="list-style-type: none"><li>1. Essentials of Supply Chain</li><li>2. Logistics Management</li><li>3. Managing Material Flow in SC</li><li>4. Strategic SCM</li><li>5. Knowledge Management in SC</li><li>6. Production Planning and Control</li><li>7. Purchasing &amp; SRM I and II</li><li>8. Productivity Management</li><li>9. Employee Engagement</li><li>10. Excellence Models</li><li>11. Lean Manufacturing</li><li>12. Green Logistics and SC</li><li>13. Total Quality Management</li><li>14. Six Sigma</li></ol>
MMS	<ol style="list-style-type: none"><li>1. Production Planning and Control</li><li>2. Productivity Management</li><li>3. Total Quality Management</li><li>4. Management for Sustainability</li><li>5. Operations and Supply Chain Management</li><li>6. MRP I and MRP II</li><li>7. World Class Manufacturing</li><li>8. Toyota Production System</li><li>9. Quality Management Standards</li></ol>
BMS	<ol style="list-style-type: none"><li>1. Productivity and Quality Management</li></ol>
PGDEM	<ol style="list-style-type: none"><li>1. Natural Resources Management</li></ol>

**Research guidance:** Nil

<b>Student name</b>	<b>Ph.D. topic</b>

**No. of papers published in National/ International Journals/ Conferences :** 7

**Master (Completed/Ongoing) :** \_\_MMS – Completed 1999

**Ph.D. (Completed/Ongoing):** \_Ph.D. (Organizational Management) Completed July 2020

University	Registration date	Ph.D. topic	Name of the guide	Date/Year of completion
Savitribai Phule Pune University	27 <sup>th</sup> April, 2013	A Study of Selected Indian Companies' Sustainability Practices for the Development of a Lean Six Sigma based framework	Dr. Parag Kalkar	11 <sup>th</sup> July, 2020

**Projects Carried out: Nil**

**Patents (Filed & Granted): Nil**

**Technology Transfer: Nil**

**Research Publications (No. of papers published in National/International Journals/Conferences)**

1. *"Dealing the Sustainability challenges with Lean Six Sigma framework"* published in International Journal of Management, Vol. 9, Issue 3 (May-June 2018), pp. 21-31
2. *"Critical Analysis of Sustainability data reporting of selected Indian companies"* published in International Journal of Management, Vol. 9, Issue 3 (May-June 2018), pp. 119-128.
3. *"Process Improvement Opportunities Under Sustainable Development Initiatives"* published in Journal of Research in Business and Management, Vol. 7, Issue 3 (2019) pp. 52-59.
4. *"Use of Predictive Analysis and Artificial Intelligence in Sales Force Automation"* IndSearch Research Journal, Vol. 5 & 6, Issue 1 & 2, pp. 5-11.
5. *"Sentiment data analysis to predict customer behavior"*, IndSearch Research Journal, Vol. 5 & 6, Issue 1 & 2, pp. 30-37.
6. DIGITALIZATION JOURNEY AT ABC LIMITED – A CASE STUDY Presented in the International Conference by Balaji University on 18<sup>th</sup> March, 2023
7. Application of Theory of Constraints principles in optimizing channel inventory for engineering companies presented in International Conference by Christ College on 24-25 February, 2023.

**No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) – Nil**

(5)



**Name:** Dr. Rupali Gupte

**Date of birth:** 25<sup>th</sup> December, 1971

**Educational Qualifications:**

Degree	Institution	Specialization	Year of Passing	CGPA

<b>PH.D</b>	Savitribai PhulePune University	Financial Management	2018	NA
<b>1. M.Com</b>	University of Pune (B.M.C. College -Pune)	Costing	2000	73% (Distinction)
<b>2. Associate CMA</b>	Institute of CostAccountants of India		1993	Intermediate 61% Final 55%
<b>3. B. Com</b>	University of Pune (B.M.C. College – Pune)	Costing	1992	71.83% (Distinction)
<b>4. H.S.C.</b>	Maharashtra Board of Secondary & Higher Secondary Education (B.M.C.College – Pune)		1989	First Class (62.69%)
<b>5. S.S.C 14.</b>	Maharashtra Board of Secondary & Higher Secondary Education (P.E.S. Girl’s High School, Pune)	Year of Completion	1987	Distinction (81.85%)

## Work Experience

### M) Teaching ( 25 years, 2 months)

<b>Institution</b>	<b>Designation</b>	<b>From</b>	<b>To</b>	<b>Subjects taught</b>
IndSearch Institute of Management Studies and research	Assistant Professor	July 2017	Till date	FM, SFM, Statistics, Indirect Taxation, Economics, Strategic Management
Sinhgad Institute of Management & Computers Application	Assistant Professor	August 2008	April 2013	Accounting, Costing, FM, SFM, Statistics, Indirect Taxation, Economics, Strategic Management
<ul style="list-style-type: none"> <li>○ Institute of Cost &amp; Works Accountants of India – Pune</li> <li>○ Indian Institute of Cost &amp; Management Research (IndSearch)</li> <li>○ Hiraben Nanavati Institute of Management</li> <li>○ IMCC</li> </ul>	Visiting Faculty	March 2004	August 2008	Management Accounting, Financial Accounting & Costing, Direct Taxation, Financial Management, Advanced Financial Management, Business Statistics
<ul style="list-style-type: none"> <li>○ Neville Wadia Institute of Management</li> <li>○ Dina Institute of Hotel Management</li> </ul>				
Behere’s Classes of Commerce Application	Faculty	June 1997	March 2004	Accounting, Costing, Direct Taxation, & Business Law, Business Statistics

### N) Research Experience (3.75 years) – From My 2013 to June 2017- Papers and PH.D Thesis



**O) Industry Experience ( 3years)**

<b>Organization</b>	<b>From</b>	<b>To</b>	<b>Designation</b>	<b>Responsibilities</b>
LiTaka Pharmaceuticals Pvt. Ltd	March 1997	June 1997	Costing Executive	Inventory control, Cost control & Budget preparation
Magnachem Pharmaceuticals Pvt.Ltd	November 1994	March 1997	<b>Cost Accountant</b>	Costing of products, Inventory control, Maintenance of Costing records, Cost control & Budget preparation
Hallmark Technicalservices Pvt. Ltd	March 1992	September 1993	Accounts Assistant	Basic accounting, Vouching, Banking & Cash administration & General Administration

**Area of specialization:**

Finance

**Courses taught:**

<b>Degree/Diploma</b>	<b>Name of the courses</b>
MBA	FM, SFM, Statistics, Indirect Taxation, Economics, Strategic Management
MMS	Economics, International finance
BMS	Quantitative business methods

**Research guidance:** - NA

**No. of papers published in National/ International Journals/ Conferences :**

5th Asia Pacific International Conference On Changing Business Practices in current environment	4th – 5th January, 2018	Full Day Seminar	GOVERNMENT OF MAHARASHTRA'S SYDENHAM INSTITUTE OF MANAGEMENT STUDIES RESEARCH AND ENTREPRENEURSHIP EDUCATION, (SIMSREE)
National Seminar on 'Redefining Globalization : Can Asia lead the world?'	19th & 20th January, 2018	Full Day Seminar	IbdSearch

RDA: 26th International Conference on Multidisciplinary Research and Innovations in Social Sciences. Management, Business, Education, Tourism & Technology	23rd & 24th January, 2019	Full Day Seminar	Research and Development association, Rajasthan chamber of commerce & Industry and Jaipur association of Management
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**Master (Completed/Ongoing) : M.Com (2000)**

**Ph.D. (Completed):** \_\_\_\_\_2018\_\_\_\_\_

University	Registration date	Ph.D. topic	Name of the guide	Date/Year of completion
Savitribai Phule Pune University	2010	COMPARATIVE STUDY OF THE PROFITABILITY OF SELECT INDIAN PUBLIC SECTOR BANKS, PRIVATE	Dr.Smita Sovani/ Dr.S.U.Gawade	Submission June 2017, Viva June 2018
		SECTOR BANKS AND FOREIGN BANKS BETWEEN		

**Projects Carried out: NA**

**Patents (Filed & Granted):**

**NA Technology Transfer:**

NA

**Research Publications (No.of papers published in National/International Journals/Conferences)**

**No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) – NA**

(9)



**Name: Dr. Sonal Mahajan**

**Date of Birth: 23<sup>rd</sup> October 1988**

**Educational Qualifications:**

Degree	Institution	Specialization	Year of	CGPA
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			<b>Passing</b>	
<b>Ph.D.</b> (Doctorate in Philosophy)	Bharati Vidyapeeth Deemed University, (IMED) Pune	Human Resource Management	2016	Completed
<b>Master of Management Studies (MMS)</b>	Xavier Institute of Management & Research, (XIMR) Mumbai	Human Resource Management	2011	65.85 %
<b>BSc</b>	SNDT, Mumbai University, Pune	Textile and Clothing	2009	68.67 %
<b>HSC</b>	Modern College, Pune	Science	2006	56.67 %
<b>SSC</b>	Bharatiya Vidya Bhavan School, Pune		2004	64.93 %

### Work Experience

GG) Teaching: (6 years, 3 months)

<b>Institution</b>	<b>Designation</b>	<b>From</b>	<b>To</b>	<b>Subjects taught</b>
<b>INDSEARCH, Institute of Management Studies and Research</b>	<b>Assistant Professor</b>	15th December 2020	Till Date	<ul style="list-style-type: none"> <li>• Employment Laws II,</li> <li>• Competency Mapping,</li> <li>• Change Management,</li> <li>• Industrial Relations.</li> </ul>
<b>AISSMS, Institute Of Management</b>	<b>Assistant Professor</b>	15th March 2013	4 <sup>th</sup> June 2018	<ul style="list-style-type: none"> <li>• Organizational Behavior,</li> <li>• Human Resource Management,</li> <li>• Business Communication,</li> <li>• Organizational Design and Development,</li> <li>• Lab in Recruitment &amp; Selection,</li> <li>• Life Skills,</li> <li>• HR Audit,</li> <li>• Personality Development,</li> <li>• Best Practices in Human Resources.</li> </ul>
<b>AISSMS, Institute Of Management</b>	<b>Assistant Professor</b>	3rd July 2012	Adhoc Basis for 1 year	<ul style="list-style-type: none"> <li>• Cases in Personnel Management and Industrial Relations,</li> <li>• Personnel Administration- Application and Procedure,</li> </ul>

HH) Research Experience : NA

II) Industry Experience : (1 Year)

<b>Organization</b>	<b>From</b>	<b>To</b>	<b>Designation</b>	<b>Responsibilities</b>
<b>Yashaswi Personnel Services Private Limited (YIT Group)</b>	15th June 2011	7th July 2012	<b>HR Executive</b>	Handled Management decisions, Administrative work, Supervisory responsibilities, Recruitment and Selection process.

Area of specialization: Human Resource Management

Courses Taught:

<b>Degree/Diploma</b>	<b>Name of the courses</b>

Post Graduation Degree	Masters in Business Administration
Post Graduation Degree	Masters in Management Studies

**Research guidance:** N.A.

**Research Publications:**

1. Paper published in **A Double Blind, Peer reviewed, Bi-annual Referred Journal ANVESHAK** (Indira Institute of Management) on topic 'The effects of working hours on health and work life balance' January 2018, 7(1), ISSN No. 2278-8913(Print); 2350-0794 (Online), Pg.213-221.
2. Paper published in **Peer reviewed Journal AWESHKAR** (We school Welingkar) on topic 'A
  - a. study
  - b. on work life balance among women employees' March 2016, 1(20), ISSN No. 0974 1119, Pg. 15-18.
3. Paper published in **International Journal PRIMAX** (PIJCMR) on topic 'A study on job
  - a. satisfaction of employees in neeta travels' April 2014, 1(2), ISSN No. 2321 3604, Pg. 91-94.
4. Awarded and presented research paper in National Level Seminar on 'Contribution of HR to organizational Excellence'
5. Paper published in **INTERNATIONAL JOURNAL OF HUMAN RESOURCE MANAGEMENT AND RESEARCH (IJHRMR)** on the topic 'Employee Engagement of faculties in management institutes in Pune during Covid-19 Pandemic'. December 2021, 11(2),

**No. of Books published with details:**

1. '**Organisational Behaviour**', for MBA & PGDM course as per new syllabus 2016 in Success Publication with ISBN: 978-93-83414-03-1.
2. '**Principles and Practice of Management**', for BBM (IB) course as per the syllabus 2013 in 2016 in Success Publication with ISBN: 978-93-85526-58-9.
3. '**Communication Skills and Personality Development**', for BBM (IB) course as per the syllabus 2013 in 2016 in Success Publication with ISBN: 978-93-85526-53-4.

(6)



**Name:** Prof. Devaki Jain

Date of birth: 03/05/1977

## Educational

### Qualifications:

Degree	Institution	Specialization	Year of Passing	CGPA
MBS	Indsearch	Finance	2013	73%
PGDBM	Indsearch	Finance	2012	72%
DBF	ICFAI	-	2004	63%
CERTIFICATE in CORPORATE FINANCE	UNIVERSITY OF CALIFORNIA, BERKELEY	-	2001	Distinction
PGDFS	Indsearch	Finance	1999	75%
M.COM.	Pune University	Cost and Works Accounting	1999	75%
B.COM	BMCC	Cost and Works Accounting	1997	77%

## Work Experience

### P) Teaching ( 14 years, 8 months)

Institution	Designation	From	To	Subjects taught
Indsearch	Assistant Professor	July 2016	Till date	Financial & Cost Accounting, Management Accounting, Financial Management, Portfolio Management, Banking Financial services & Insurance, Financial Statement Analysis
Indsearch	Visiting Professor	July 2006	March 2016	Financial & Cost Accounting, Management Accounting, Financial Management

### Q) Research Experience ( Nil)

### R) Industry Experience (10 years, \_\_months)

Organization	From	To	Designation	Responsibilities
STHENOS COMPOSITES	Feb 2014	Aug 2020	Consultant	Handling Accounting, Tax and Audit related work
FRESENIUS KABI (I)LTD	1997	1999	Accounts Assistant	Assisting Finance Head in accounting and bank reconciliation work
G.D.APTE AND CO. (CHATERED ACCOUNTANTS)	1995	1997	Audit Assistant	Assisting in Audit and Income Tax Return filing

**Area of specialization:**

Finance

**Courses taught:**

Degree/Diploma	Name of the courses
BMS	Financial & Cost Accounting, Management Accounting, Financial Management, Portfolio Management, Banking Financial services & Insurance, Financial Statement Analysis
MMS	Management Accounting, Financial Management
PGDBM	Corporate valuation, Management Accounting
PGDFS	Financial and Cost Accounting
PGDEM	Management Accounting

**No. of papers published in National/ International Journals/ Conferences : \_**

**Master (Completed/Ongoing) :** Completed

**Ph.D. (Completed/Ongoing):** Ongoing

University	Registration date	Ph.D. topic	Name of the guide	Date/Year of completion
Symbiosis International University	11 <sup>th</sup> Feb 2022	A Study of Distribution Channels for Micro Insurance Penetration in Maharashtra	Dr. Chetan Panse	

**Projects Carried out:**

**Patents (Filed & Granted):**

**Technology Transfer:**

**Research Publications (No. of papers published in National/International Journals/Conferences)**

**No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) –**

(7)



**Name:** Nilaya Murthy

**Date of birth:** 18/02/1988

**Educational**

**Qualifications:**

DEGREE	SPECIALISATION	UNIVERSITY	INSTITUTE	YEAR OF PASSING	CLASS/ %
NATIONAL ELIGIBILITY TEST(NET)	MANAGEMENT	UGC	-	2012	-
MBA	HR	PUNE UNIVERSITY	MIBM, PUNE	2012	DISTINCTIO N (73.00%)
MBA	FINANCE	PUNE UNIVERSITY	MIT, PUNE	2010	FIRST CLASS (69.50%)
GRADUATION (COMMERCE)	COST & WORKS ACCOUNTING	PUNE UNIVERSITY	BMCC, PUNE	2008	DISTINCTIO N(81.92%)
HSC (COMMERCE)	MATHS & FRENCH	MAHARASHTR ABOARD	BMCC, PUNE	2005	DISTINCTIO N(78.83%)
SSC	-	MAHARASHTR ABOARD	S.V.UNION ,PUNE	2003	DISTINCTIO N(82.26%)

### Certifications

1. Have completed diploma in French from “Alliance Francaise de Poona”
2. Have completed Basic Practitioners’ course in Neuro Linguistic Programming from NFNLP, USA.

### Work Experience

#### S) Teaching (8 years, 10 months)

Institution	Designation	From	To	Subjects taught
INDSEARCH, Pune (Autonomous Institute Affiliated to Savitribai Phule Pune University)	Assistant Professor	Oct 2018	Present	Elements of Direct and Indirect Taxes, Business Law, Industrial Law, Regulatory Framework of Finance, Research Methods, Indian Management Thoughts & Practices, Compensation Management
Marathwada	Assistant	Sept 2012-	Dec 2017	Direct Taxation, Indirect

Mitramandal's College Of Engineering (Mmcoe), Mba Dept, Pune (Affiliated to Savitribai Phule Pune University)	Professor			Taxation, Legal Aspects of Business, Labour Laws
Moment Institute of Business Management (Affiliated to Savitribai Phule Pune University)	Lecturer	Feb 2011	August 2012	Direct Taxation, Indirect Taxation, Legal Aspects of Business, Labour Laws

**T) Research Experience ( 0 years)**

**U) Industry Experience (**

**0years)Area of specialization:**

Finance and HR

**Courses taught:**

Degree/Diploma	Name of the courses
BMS	Elements of Direct and Indirect Taxes, Business Law, Industrial Law, Regulatory Framework of Finance, Research Methods, Indian Management Thoughts & Practices, Compensation Management, Principles of Management, Research Methodology, Fundamentals of Training & Development

**Research guidance:** Nil

**No. of papers published in National/ International Journals/ Conferences :** 3 – Internationalconferences

**Master (Completed/Ongoing) :** Completed (MBA Finance & HR)

**Ph.D. (Completed/Ongoing):** Ongoing (Provisional admission)

University	Registratio ndate	Ph.D. topic	Name of the guide	Date/Year of completion
Symbiosis International University	5/2/2022	Leveraging Digital Banking Consumer Behaviour for Creating Awareness and Prevention of Digital Frauds in the Indian Banking Sector	Dr. Santosh Gopalakrishnan	Ongoing



**Projects Carried out: 0**

**Patents (Filed & Granted): Nil**  
**Technology Transfer: Nil**

**Research Publications (No.of papers published in National/International Journals/Conferences)**

1. Creating a Nexus between Dark Triad Personalities, Non-Performing Assets, Corporate Governance and Frauds in the Indian Banking sector- Publication Date- 9/6/2022, Emerald Journal- Scopus Indexed
2. Does openness increase vulnerability to digital frauds? Observing social media digital footprints to analyse risk and legal factors for banks- Publication Date – 24/6/2022, Emerald Journal - Scopus Indexed
3. Understanding Service Quality, Customer Satisfaction and Banking Behaviour from an E-Banking Perspective: An Empirical Approach- Publication Date- 11/10/2022, IEEE- Scopus Indexed

**No. of Books published with details (Name of the book, Publisher with ISBN, year of publication,etc.) – Nil**

(8)



**Name:** Prof. Ekta Salunkhe

**Date of birth:** 28<sup>th</sup> of April

1990**Educational**

**Qualifications:**

Degree	Institution	Specialization	Year of Passing	CGPA/ %
MBA	Tirpude College of Management Studies & Research	Marketing & Human Resource Management	2013	65.93%
BSc (IT)	Raisoni Institute	Information Technology	2011	B+ Grade

**Work Experience**

**V) Teaching (4 years, 5 months)**

Institution	Designation	From	To	Subjects taught
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IndSearch	Academic Associate	Nov 2016	March 2021	Foundation of Human Skills, Environment Management, Business Environment, Principles of management, Management of Small-Scale Industries, Rural Marketing Management of Co-operatives, Entrepreneurship, Sales and Distribution Management, Marketing management, Effective Communication
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**W) Research Experience (1 years)**

Institution	Designation	From	To	Specialization
Neville Wadia Institute of Management & Research, Pune	PhD Student	Registered - July 2022	-	Marketing

**X) Industry Experience (3 years, 2 months)**

Organization	From	To	Designation	Responsibilities
NKPSIMS & LMH hospital	Aug 2013	April 2016	Administrative Officer	Customer Satisfaction/ Marketing /Total Quality Management
RED FM	Feb 2013	June 2013	Sales Manager	Sales

**Area of specialization:** Marketing & Human Resource Management

**Courses taught:**

Degree/Diploma	Name of the courses
BMS, BBA	Foundation of Human Skills, Environment Management, Business Environment, Principles of management, Management of Small-Scale Industries, Rural Marketing Management of Co-operatives, Entrepreneurship, Sales and Distribution Management, Marketing management, Effective Communication, Marketing Research, Strategic Management, Product & Brand Management

**No. of papers published in National/ International Journals/ Conferences:** 1

**Master (Completed/Ongoing):** Completed

**Projects Carried out:**

1. Athang -2020
2. Athang - 2022

**Patents (Filed & Granted):** None

**Technology Transfer:** None

**Research Publications (No.of papers published in National/International Journals/Conferences)** None

**No. of Books published with details (Name of the book, Publisher with ISBN, year of publication,etc.)** – None

(10)



**Name : Purva Mahendra Jaiswal**

**Date of birth : 28/09/1991**

**Educational Qualifications :**

Degree	Institution	Specialization	Year of Passing	CGPA/ %
SET	SPPU	1. Management 2. Geography	2019 2018	Qualified Qualified
MBA	Dr.D.Y.Patil Institute of Technology	Human Resource Management	2019	75.43 %
DCCL	Dr.D.Y.Patil Law College, Pimpri, Pune.	Cyber Law	2017	68.2 %
M.A	Y.C.M.O.U	Geography & History	2017	65 %
B.E	Govt. College Of Engineering Aurangabad	Information Technology	2013	73.07 %

**Work Experience**

**JJ Teaching ( 0 years, 5 months)**

Institution	Designation	From	To	Subjects taught
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<b>IndSearch</b>	<b>Assistant Professor</b>	<b>5<sup>TH</sup> Oct 2020</b>	<b>-</b>	<b>Introduction to Computers, Foundation of Human skills, Motivation and Leadership ,Supply Chain Management, Fundamentals of Training , Change Management , International Business Management, Productivity &amp; Quality Management.</b>
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**KK) Research Experience ( 0 years)**

**LL) Industry Experience ( 0 years, 0 months)**

**Area of specialization:**

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**Courses taught:**

<b>Degree/Diploma</b>	<b>Name of the courses</b>
<b>Degree</b>	<b>BMS</b>

**Research guidance: -**

**No. of papers published in National/ International Journals/ Conferences : -**

**Master (Completed/Ongoing) : -**

**Ph.D. (Completed/Ongoing): -**

**Projects Carried out:**

**Patents (Filed & Granted) :**

**Technology Transfer : -**

**Research Publications (No.of papers published in National /International Journals /Conferences)**

**No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) –**



**Name: PROF. TUSHAR ANAND HALBE**

**Date of birth: 09/10/1972**

**Educational Qualifications:**

Degree	Institution	Specialization	Year of Passing	CGPA / %
B.COM.	MES GARWARE COLLEGE, S.P. PUNE UNIVERSITY	ACCOUNTANCY, AUDITING & MANAGEMENT	JUNE 1992	70.00%
M.COM.	S.P. PUNE UNIVERSITY (EXTERNAL)	ACCOUNTING & COSTING	JUNE 1994	61.00%
LL.B.	ILS LAW COLLEGE, S.P. PUNE UNIVERSITY	CORPORATE LAWS & TAX LAWS	JUNE 1997	58.00%
D.B.M.	INDSEARCH, S.P. PUNE UNIVERSITY	FINANCE, MARKETING	JUNE 1998	72.67%
MMS(FINANCE)	INDSEARCH, S.P. PUNE UNIVERSITY	BANKING & FINANCE	JUNE 1999	75.50%
MMS(HR)	INDSEARCH, S.P. PUNE UNIVERSITY	OB, LABOUR LAWS	JUNE 2004	77.00%
ACS	ICSI, NEW DELHI	CORPORATE LAWS	JUNE 2009	-
MA(ECONOMICS)	S.P. PUNE UNIVERSITY (EXTERNAL)	LABOUR ECONOMICS	JUNE 2012	62.25%

**Work Experience**

**PP) Teaching (17 years)**

Institution	Designation	From	To	Subjects taught
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INDSEARCH	ASST. PROFESS OR	JUNE 2005	TILL DATE	CORPORATE & ECONOMICSLAWS, HR, FINANCE
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QQ) **Research Experience NIL**

RR) **Industry Experience (21 years)**

Organization	From	To	Designation	Responsibilities
SUMA SHILP LTD.	AUGUS T2003	TILL DATE	SR. MANAGER	CORPORATE & LABOUR LAWS COMPLIANCE, HR & BANKING
KIRLOSKAR OILENGINES LTD.	AUGUS T2002	JULY 2003	SR. OFFICER- SECRETARIA L &LEGAL	CORPORATE LAWS
SUMA SHILP LTD.	JUNE 1996	JULY 2002	SR. MANAGER	CORPORATE LAWS
V.M. JOG ENGINEERING LTD.	SEPEMB ER1995	FEBRUA RY1996	SECRETARI AL ASSISTANT	CORPORATE AND SECRETARIAL COMPLAINCE
V.S. KHANWALKAR PRACTISING CS	JUNE 1993	AUGUST 1995	CS TRAINEE	SECRETARIAL COMPLAINCE

**Area of specialization:**

CORPORATE LAWS, HR & FINANCE

**Courses taught:**

Degree/Diploma	Name of the courses
PGDBM, MMS, PGDFS, PGDEM, PGDMM, PGDHRM,	Labour Laws Employee Reward Management Environmental Legislation Company Law Business Management & Organisation Behaviour Investment Products & Characteristics Laws Relating to Marketing Human Resource Management Strategic Human Resource Management Training & Development Performance Management System Legal Aspects of Business Compensation Management, Benefits & Rewards Industrial Relations

**Research guidance:**

**No. of papers published in National/ International Journals/ Conferences: NIL**

**Master (Completed/Ongoing) : NA**

**Ph.D. (Completed/Ongoing): NA**

<b>University</b>	<b>Registration date</b>	<b>Ph.D. topic</b>	<b>Name of the guide</b>	<b>Date/Year of completion</b>
NA	NA	NA	NA	NA

**Projects Carried out: NA**

**Patents (Filed & Granted): NA**

**Technology Transfer: NA**

**Research Publications (No. of papers published in National/International Journals/Conferences)**  
NA

**No. of Books published with details (Name of the book, Publisher with ISBN, year of publication, etc.) NA**



**Name: Dr. Ashwini Tikhe**

**Date of birth: 14-08-1985**

**Educational Qualifications:**

<b>Degree</b>	<b>Institution</b>	<b>Specialization</b>	<b>Year of Passing</b>	<b>CGPA/ % of Marks/</b>
Ph.D.	Navrachana University, Vadodara	Management (Marketing)	2022	NA
MBA	ICFAI University, Dehradun	Marketing / HR (Dual)	2008	7.65
B.Com.	The Maharaja Sayajirao University of Baroda	HR	2006	48.33%
HSC	Sanskaar School, Vadodara	Commerce	2003	52.50%

SSC	Baroda High School, Vadodara		2001	78.14%
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### Work Experience

#### SS) Teaching (4 years+ 1 year part-time)

Institution	Designation	From	To	Subjects taught
TeamLease Skills University, Vadodara	Academic Associate	July 2015	November 2018	Marketing Management, Consumer Behaviour, Services Marketing, HRM, General Management subjects and Life Skills (as a part of placement assistance).
Orion Institute of Management & Technology	Faculty	August 2012	August 2013	Principles of Marketing, Consumer Behaviour, Human Resource Management, Principles of Management, Organisational Behaviour, etc. in MBA and BBA Programmes
Gujarat Institute of Hotel Management, Vadodara (Part-time)	Visiting Faculty	September 2013	October 2014	International HRM, Human Resource Planning, Marketing Management, Training and Development, OB, POM, etc.

#### TT) Research Experience ( 0 years)

#### UU)Industry Experience ( Around 6 years)

Organization	From	To	Designation	Responsibilities
You vs. You	Sep 2013	Jul 2015	Training Faculty	Conducting corporate training on various topics such as Time Management, Stress Management, Group dynamics, Communication, etc.
You vs. You	April 2011	August 2012	Training Faculty	Conducting corporate training on various topics such as Time Management, Stress Management, Group dynamics, Communication, etc.
Beacon Insurance Brokers Pvt. Ltd., Vadodara	Deputy Manager (HR)	March 2008	March 2011	Recruitment of staff for all departments.  In charge of induction and



				training  HR Generalist activities such as grievance handling, administration, etc.
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**Area of specialization: Marketing, HR**

**Courses taught:**

Degree/Diploma	Name of the courses
MBA	Consumer Behaviour, Introduction to Marketing, Principles of Management, Services Marketing, Retail Management, Training and Development, International HRM, etc.
BBA / B.Com.	Principles of Management, Principles of Marketing, Organisational Behaviour, Human Resource Management, Strategic Management, Introduction to Marketing, Personality Management and Job Skills, etc.

**Research guidance: NIL**

**No. of papers published in National/ International Journals/ Conferences:**

- International Journal: **02**
- International Conferences: **01**

**Master (Completed/Ongoing) :** Completed (2008)

**Ph.D. (Completed/Ongoing):** Completed (2022)

University	Registration date	Ph.D. topic	Name of the guide	Date/Year of completion
Navrachana University, Vadodara	30/11/2019	The Effect of Consumer Involvement and Attitude on Purchasing Intention for Organic Food Products – A Descriptive Study in Selected Cities of Gujarat.	Dr. Amol Ranadive	June - 2022

**Projects Carried out: NIL**

**Patents (Filed & Granted): NIL**

**Technology Transfer: NIL**

**Research Publications (No. of papers published in National/International Journals/Conferences)**

**International Publications:**

- Sandhe, Ashwini Joshi, 2017, An Empirical Study of Motivation and Factors affecting Motivation for Teaching Staff in Private Universities / College in Vadodara, Journal of Management of Roraima-RARR (Brazil), (Vol. 7, Issue 1), page 05-16 (E-ISSN: 237-8057).
- Sandhe, Ashwini Joshi, 2017, Consumers' Attitude towards Organic Food Products in Vadodara– An Exploratory Study, Pacific Business Review International (Vol. 10, Issue 1), page 32-40 (ISSN: 0974-438X, UGC approved Journal No. 36785).

**National Publications:**

1. Ashwini Joshi, A. Ranadive, 2021, An Exploratory Study of Consumer Behaviour towards Organic Food Products, International Journal of All Research Education & Scientific Methods (Vol.9, Issue 10), page 1104-1117 (ISSN: 2581-5946).
2. Ashwini Joshi, A. Ranadive, 2021, Measuring Involvement for Food Products: Testing and Identifying the Variables Affecting Consumer Involvement in Selected Urban Dwellings of Gujarat, International Journal of Science and Management Studies, (Vol.4, Issue 4), page 417-428 (ISSN: 2455-6211).

**National Conference attended:**

Co-authored and presented a paper with Dr. Ashutosh Sandhe on “Employee Motivation: A Descriptive Study of Academic Staff in Private Universities and Colleges in Vadodara” at National Conference on “Emerging Trends in Higher Education” at Tolani Institute of Commerce, Krantiguru Shyamji Krishna Verma Kachchh University, Adipur, Kachchh on February 05, 2020.

**International Conference attended:**

Co-authored and presented a paper with Dr. Amol Ranadive on “Product Involvement for Organic Food Products: A Case Study of Vadodara City” at the 12th International Conference at Prestige Institute of Management, Gwalior on December 19, 2020.



**Name: Dr. Vaishali Mrunal Ajotikar**

**Date of birth: 13/06/1978**

**Educational Qualifications:**

Degree	Institution	Specialization	Year of Passing	CGPA/ % of Marks/
B.Sc. (Mathematics)	Swami Vivekanand College, Shivaji University	Mathematics	1999	64%
M.B.A. (Class Improvement)	SIBER College Shivaji University	Marketing/HR	2010	60%
M. Phil.	Shivaji University	Marketing	2006	‘A’ Grade
Ph.D	Shivaji University	Business Administration	2018	-

## Work Experience

### SS) Teaching ( 7 years, 9 months)

<b>Institution</b>	<b>Designation</b>	<b>From</b>	<b>To</b>	<b>Subjects taught</b>
<b>KIT's Institute of Management Education and Research (IMER), Kolhapur</b>	Lecturer	Aug., 2007	– Feb., 2009	Marketing management, Consumer behavior, Research methodology, Material Management, Organization Behaviour, Advertising Management, Marketing Research, Principles of Management, Economics
<b>Kashibai Navale College of Commerce, Pune</b>	Assistant professor	Jan., 2010	May, 2010	Principles of Management, Case studies in marketing management, Business Ethics, Agri-business management.
<b>Trinity College of Engineering and Research, Pune</b>	Assistant Professor	Sep., 2010	Dec., 2012	Basics of Marketing, Managerial Economics, Material Management, Research methodology, principles of management, Consumer behavior, Marketing Research, Material Management, Organization Behaviour, IMC, Sales & Distribution management
<b>Matrix School Of Management Studies, Pune</b>	Assistant Professor	September 2019	May 2022	Basics of Marketing, Managerial Economics, Digital Business, Organization Behaviour, Marketing Management, Consumer Behaviour, Global Strategic Management, Strategic Management, Marketing Strategy, International Marketing, Service Marketing, Marketing Research

### TT) Research Experience ( 0 years)

### UU) Industry Experience ( 4 years, 0 months)

<b>Organization</b>	<b>From</b>	<b>To</b>	<b>Designation</b>	<b>Responsibilities</b>
Global Infosys Learning, Kolhapur	June, 2001	Aug., 2002	Counselor	Students enquiries, Admissions
Bio-sensor Diagnostics Pvt. Ltd.,	Jan., 2003	Nov., 2005	Marketing Executive	Visit clients, order generation, Dispatch, Responsible for

				sales Area: Kolhapur, Sangli, Miraj, Satara, Wai
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**Area of specialization:**

Marketing Management

**Courses taught:**

Degree/Diploma	Name of the courses
Degree BBA	Basics of Marketing, Managerial Economics, Principles of Management, Case studies in marketing management, Business Ethics, Agri-business management.
MBA	Basics of Marketing, Managerial Economics , Digital Business, Organization Behaviour, Marketing Management, Consumer Behaviour, Global Strategic Management, Strategic Management, Marketing Strategy, International Marketing, Service Marketing, Marketing Research

**Research guidance:**

NA

**No. of papers published in National/ International Journals/ Conferences :**

➤ International Journal:

3

➤ International Conferences:

3

**Master (Completed/)** : Completed in 2010

**Ph.D. (Completed):**

University	Registration date	Ph.D. topic	Name of the guide	Date/Year of completion
Shivaji University	2012	<b>A Study of Ethics in Marketing of Diagnostic Test Kits</b> With Reference to Pune City	Dr. M.M. Ali	2016

**Projects Carried out:**

NII

**Patents (Filed & Granted):**

**NIL**

**Technology Transfer:**

**Research Publications (No.of papers published in National/International Journals/Conferences)**

**National: 3**

**International: 5**

**List of Publication:**

- 1. Penetration of Computer Based Information System In Small Manufacturing Industries In Pune City, *Proceedings of the International Research Conference on Management, Technology & Engineering Science*, 136 – 139, 2012**
- 2. An Impact of FDI in Retail Sector of India, *Proceedings of the International Conference on Issue and Challenges in Retail Sector and FDI in India and Across the World* (ISBN-13:978-93-5110-047-8), 2013**
- 3. Marketing of Healthcare Services with Reference to Laboratory Services, *Blue Ocean Research Journal of Engineering Computers and Applied Sciences* (JECAS), Vol. 4(6), 176 – 181, 2015**
- 4. Marketing of Laboratory Services, *International Journal of Innovative Research and Advanced Studies* (IJIRAS), Vol. 3(5), 105 -109, 2016**
- 5. Fostering Organizational Excellence In KM Environment: Innovative Perspective For Sustainable Growth Path, *International Journal of Management* (IJM), Vol. 11(11), 2556 – 2565, 2020 (Scopus Indexed)**
- 6. NBA: Quality Assessment Paradigm For Management Education, *Stochastic Modeling & Applications*, vol. 25 No. 3(July-December, Special Issue part-3. ISSN-0972-3641. (UGC Care Approved Journal, 2021.**
- 7. Perception of academicians about Research environment in management institutions, Presented Paper in in the 11th International Conference on Contemporary Issues in Management held on 24th and 25th February 2023 held by INTERNATIONAL SCHOOL OF MANAGEMENT EXCELLENCE.**
- 8. Role of social media strategies with advertising, public relations and campaigns in customer revolution, *International Journal of Professional Business Review*, Volume 8, No. 4, Pg. p. 01-13 | e0998 | March, 2023. (Scopus Indexed).**



**Name: SAHIL SHAHA**

**Date of birth: 18/10/1990**

**Educational Qualifications:**

Level	Board/University	Year of Passing	% of Marks	Medium of Instruction
10 <sup>th</sup>	MAHARASHTRA BOARD	1994	69%	ENGLISH
12 <sup>th</sup>	MAHARASHTRA BOARD	1996	57.66%	ENGLISH
B.Com	S.P.Pune University(Formerly University of Pune)	2000	68.33%	ENGLISH
M.Com	S.P.Pune University(Formerly University of Pune)	2002	57.75%	ENGLISH
PGDBM	S.P.Pune University(Formerly University of Pune)	2005	66.69%	ENGLISH
MMS	S.P.Pune University(Formerly University of Pune)	2006	67.58%	ENGLISH
Other, if any	AMFI & IRDA CERTIFICATION			

### Work Experience

#### SS) Teaching ( 15 years)

Institution	Designation	From	To	Subjects taught
INDSEARCH	ASST. PROFESSOR	OCT 2007	TILL DATE	ADVERTISING & SALES PROMOTION, BASICS OF MARKETING, SECURITY ANALYSIS & PORTFOLIO MANAGEMENT, FINANCIAL INSTRUMENTS & DERIVATIVES.

#### TT) Research Experience ( 0 years)

#### UU) Industry Experience ( 8years, 6 months)

### Area of specialization: MARKETING

#### Courses taught:

Degree/Diploma	Name of the courses
PG Diplomas	ADVERTISING & SALES PROMOTION, BASICS OF MARKETING, SECURITY ANALYSIS & PORTFOLIO MANAGEMENT, FINANCIAL INSTRUMENTS & DERIVATIVES.
MMS	ADVERTISING & SALES PROMOTION, BASICS OF MARKETING, SECURITY ANALYSIS & PORTFOLIO MANAGEMENT, FINANCIAL INSTRUMENTS & DERIVATIVES.

#### Research guidance:

NA

**No. of papers published in National/ International Journals/ Conferences :**

➤ International Journal: NA

➤ International Conferences: NA

**Master (Completed/Ongoing) :** Completed in year 2013

**Ph.D. (Completed/Ongoing):** NA

University	Registration date	Ph.D. topic	Name of the guide	Date/Year of completion
NA	NA	NA	NA	NA

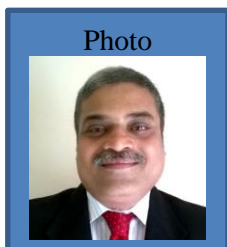
**Projects Carried out:**NA

**Patents (Filed & Granted):**NA

**Technology Transfer:**NA

**Research Publications (No.of papers published in National/International Journals/Conferences):**

**List of Publication:** NA



**Name:** Dr. Avinash Joshi <<NAME>>

**Date of birth:** 01/12/1968

**Educational Qualifications:** Ph.D, MMS

Degree	Institution	Specialization	Year of Passing	CGPA/ % of Marks/
Ph.D	Tilak Maharashtra Vidyapeeth	Marketing	July 2011	Awarded
MMS	Pune University	Marketing	July 1998	70 %

B.SC	Pune University	Science	April 1990	60 %

## Work Experience

### SS) Teaching ( ---6 years, -5--- months)

Institution	Designation	From	To	Subjects taught
IndSearch	Assistant Professor	July 2023	Till Date	Marketing, Sales, Entrepreneurship Development
Sinhgad Institute of Management	Associate Professor	January 2022	May 2023	Marketing, Sales, Entrepreneurship Development, Startup and New Venture Management
Sinhgad Business School	Associate Professor	August 2010	May 2014	Marketing, Sales, Entrepreneurship Development, Startup and New Venture Management
Symbiosis Institute of Health Sciences	Assistant Professor	June 2008	January 2009	Marketing, Sales, Entrepreneurship Development, Startup and New Venture Management

### TT) Research Experience ( --- years)

### UU) Industry Experience ( --25-- years, --- months)

Organization	From	To	Designation	Responsibilities
Dr. Avinash Joshi & Associates	2014	2022	Founder	Business Development Consultancy
SEED InfoTech Ltd.	June 2009	December 2009	Business Head	Business development
Trendwatch India Private Limited	July 2007	November 2007	Marketing Manager	Business development
Joshi Pharma	April 1999	June 2007	Founder	Entrepreneurship
E-MERCK (I) Ltd.	January 1992	March 1999	Medical Representative	Sales Development
Citadel Fine Pharmaceuticals	July 1991	January 1992	Medical Representative	Sales Development
Nulife Pharmaceuticals	November 1990	June 1991	Medical Representative	Sales Development



**Area of specialization:**

Marketing Management, Sales Management,

Entrepreneurship Development, Startup and New Venture Management **Courses taught:**

Degree/Diploma	Name of the courses
	MBA, PGDM

**Research guidance:**

NA

**No. of papers published in National/ International Journals/ Conferences:**

➤ International Journal:

➤ International Conferences:

**Master (Completed/Ongoing) :****Ph.D. (Completed/Ongoing):**

University	Registration date	Ph.D. topic	Name of the guide	Date/Year of completion
Tilak Maharashtra Vidyapeeth	6-2-2008	A critical study of customer satisfaction with select equity broking firms in Pune	Dr. S U Gawade	24-2-2012

**Projects Carried out:****Patents (Filed & Granted):****Technology Transfer:****Research Publications (No. of papers published in National/International Journals/Conferences) List of Publication*****Books and other publications:***

Particulars	Book / Manual	Work	Published	Name of Publisher
The Navratnas of 21 <sup>st</sup> Century (ISBN: 978-93-5024-820-1)	Book	Author	2011	Himalaya Publishing
Building Future CEO	E- Book	Author	2017	Book Ganga Publications
उच्च दर्जाची ग्राहकसेवा - व्यवसायवृद्धीची गुरुकिल्ली (ISBN: 978-93-5473-826-5)	Book	Author	June 2021	Self -Published
Book review of the book 'Marketing 3.0, From Products to Customers to the Human Spirit'	Article published in Journal	Author	2011	Sinhgad Business Review, Vol IV, Issue -1 Jan 2011- June 2011, ISSN: 0974-0597
Stake Holders of Health care Sector	Study Material	Author	2009	Symbiosis Centre of Health Care
Job Ratna	Series of 7 Articles	Author	2012	Sakal Publications
Principles of Management	Management Book	Review of Manuscript	2013	McGraw Hill Education
75+ Articles on business, marketing, social media	Articles online / offline platforms	Author	2010-2020	LinkedIn, Vyapari Mitra, Facebook, Blogs
Audio Blog (podcast)	35 Short audios for small businesses in sales & marketing	Author	2019	Self

**Research Papers Details:**

Sr. No.	Title of Paper	Month and Year of Publication	Volume Issue No.	Name of the Publisher
1.	An overview on Flagship Program of Ministry of Rural Development with Focus on Mahatma Gandhi National Rural Employment Guarantee Act	December 2013	ISBN: 978-81-924713-5-8	11th International Conference on Management at IMT Ghaziabad, 21st -24th Dec, 2013

2.	Sales Force Automation – An Imperative Tool in Sales Function	September 2013	Vol I, Issue I, Sept 2013, ISSN: 2347-2405	Paridnya of Modern Institute of Business Management, Pune
3.	Rural Development – An Imperative Vehicle for Inclusive Growth of India	February 2013	ISBN: 978-81-910118-6-9	International Doctoral Convention organized by Sinhgad Institute of Management, Pune on 20 <sup>th</sup> – 22 <sup>nd</sup> Feb 2013
4.	Mahatma Gandhi National Rural Employment Guarantee Act- A Prevailing Instrument for Inclusive Growth of Rural India	January 2013	ISBN: 978-81-924713-1-0	10 <sup>th</sup> International Conference on Management, at IIM Bangalore, 6 <sup>th</sup> -9 <sup>th</sup> Jan 2013
5.	A study of Settlement of Investor’s Grievances in Equity Market	February 2012	ISBN: 978-93-5067-034-7	National Conference on financial strategies in global scenario under QIP of University of Pune organized by Sinhgad Institute of Business Administration & Computer Application, Lonavala, 10 <sup>th</sup> -12 <sup>th</sup> Feb
6.	A critical study of customer satisfaction with select equity broking firms in Pune	March 2011	ISBN: 978-81-920768-2-9	National Doctoral Conference under QIP of University of Pune organized by Vishwakarma Institute of Management, Pune 4-6 <sup>th</sup> March, 2011
7.	A Study on - Integration of Social Media Platforms for Good Governance with Select Examples and Exhibits	January 2017	JAN GAN MAN National Convention, Mumbai	'JAN GAN MAN - National Convention 2017' at Rambhau Mhalgi Prabodhini, Bhayandar, Mumbai, 24-25 January, 2017



**Name Dr. Megha Balasaheb Bagade**

**Date of birth: 12 june 1990**

**Educational Qualifications:**

Degree	Institution	Specialization	Year of Passing	CGPA/ % of Marks/
Ph.D.	J.J.T University	Finance	2020	
M.Com	New Arts, commerce and science college	HR	2024	appear

M.B. A	A.E.S Institute of management	Finance	2013	64%
B.B. A	S.M.B.S.T College,	Finance	2010	63.86%

### Work Experience

#### SS) Teaching ( 9 years, 2 months)

Institution	Designation	From	To	Subjects taught
S.B.S.S Institute of management	Assistant professor	16 july 2013	21 may 2022	Legal aspect of business Business research methodology
				Corporate social responsibility Direct tax Indirect tax
				Management accounting Financial management Merchant banking and financial services
				Material and logistics management Financial derivatives and risk management

#### TT) Research Experience ( --- years)

#### UU) Industry Experience ( ---- years, --- months)

#### Area of specialization:

#### Courses taught:

Degree/Diploma	Name of the courses

#### Research guidance:

NA

#### No. of papers published in National/ International Journals/ Conferences :

➤ International Journal:

➤ International Conferences:

**Master (Completed/Ongoing) :**

**Ph.D. (Completed/Ongoing):**

<b>University</b>	<b>Registration date</b>	<b>Ph.D. topic</b>	<b>Name of the guide</b>	<b>Date/Year of completion</b>
J.J.T University, Rajasthan	20 March 2016	To study the working capital ratio of co-operative sugar factories in Ahmednagar District (from 2005-2015)	Dr. S.K Wadekar	January 2020

**Projects Carried out:**

**Patents (Filed & Granted): Filled (Application no. 202321056007)  
Certificate of U.K Design no -6302916)**

**Technology Transfer:**

**Research Publications (No.of papers published in National/International Journals/Conferences)**

**List of Publication**

- 1. Paper Presentation in Regional Research Conference “INNOVATION 2013, 2014.**
- 2. Research Papers Publish in National/International Journal on Management.**
- 3. Research Paper on “Bitcoin – The virtual currency.’**
- 4. Joint hands with action aid India – promoting spirit of financial inclusion for sustainable farming.**
- 5. To study the average sugar recovery of cooperative sugar factories in Ahmednagar District (from 2005-2015)**
- 6. A Critical Analysis of Punjab national bank scam and its impact on share market.**
- 7. To study crypto investment strategy**
- 8. To study the production policy cooperative sugar factories in Ahmednagar District (from 2005-2015)**
- 9. A study of the management of shri Dyaneshwar co-operative sugar factory at Newasa in Ahmednagar District.**
- 10. Women entrepreneurs during covid-19**
- 11. Women self-help groups and covid -19**
- 12. “one tech use fintech” research paper publishes in prof. Pramod parkhi centre for banking finance and insurance.**

**8) Infrastructure (Information of Infrastructure and Other Resources Available)**

<b>Room No.</b>	<b>Room Type</b>	<b>Carpet Area(in Sq.M.)</b>
CLRM1	Classroom	73.3
CLRM2	Classroom	73.3
CLRM3	Classroom	66
CLRM4	Classroom	73.3
CLRM5	Classroom	87.4
CLRM6	Classroom	70.2
CLRM7	Classroom	83.3
CLRM 8	Classroom	71
LNGLAB	Laboratory	39
SEM1	Seminar Hall	132
TUT1 & TUT2	Tutorial Rooms -	91
CCENTRE	Computer Center	210
LIB	Library & Reading Room	127
ROOM	Board Room	77
CSTORE	Central Store	30
DOFF	Principal Directors Office	30
DPTOF1	Department Office	22
DPTOF2	Department Office	18
ECOFF	Exam Control Office	45
FCLTY1	Faculty Room	104
FCLTY2	Faculty Room	104
GENOFF	Main / Administrative Office	150
HSKPG	Housekeeping	10
MNTNCE	Maintenance	10
OFFCE1	Other Office	20
PANTRY	Pantry for Staff	10
PLCMNT	Placement Office	45
RECJWT	Reception Area	25
SECRTY	Security	10
STRGRM	Other	12

BCRM	Boys Common Room	154.88
CAFÉ	Cafeteria	153.75
FASR	First aid cum Sick Room	10
GCRM	Girls Common Room	154.88
INDSPR	Student activity / GCR	100
REPRO	Stationery Store	10
TIOLT4	Toilet	19
TOILT1	Toilet	17
TOILT2	Toilet	19
TOILT3	Toilet	16
TOILT5	Toilet	18
TOILT6	Toilet	19
TOILT7	Toilet	19
TOILT8	Toilet	19
TOILT9	Toilet	18

**Law College Road Campus:**

<b>Room No.</b>	<b>Room Type</b>	<b>Carpet Area(in Sq.M.)</b>
1	Class room	68.24
2	Class room	68.65
3	Class room	66.89
4	Seminar Hall	76
5	Class room	64.5
6	Auditorium	78.3
Lab 1 PG	Computer Centre	210
Lab 2 UG	Computer Centre	107.58
LIB UG	Library & Reading Room UG	110
LIB PG	Library & Reading Room PG	127
LLAB	Language Lab	39

- Online examination facilities – 60 students, 100 MBPS
- Barrier Free Built Environment for disabled and elderly persons

- Building is completely disabled friendly with elevator, ramp at each floor, wheel chair friendly washrooms

- Fire and Safety Certificate
  - Building equipped with fire prevention system with water tank, fire pump and hose . Adequate numbers of fire extinguishers provided on each floor.
- Hostel facility – Under construction
- Laboratory – Computer Labs – 2 Nos. with 60 computers connected with LAN
- List of major equipment / facilities in each laboratory / workshop – Not applicable
- Computing Facilities
  - Each classrooms connected with LAN, Wi-Fi enabled campus with 100MBPS bandwidth
  - Number and configuration of systems – 150
  - Number of systems connected on LAN
  - Major software packages available – MS Office (MS Word, MS Excel, MS PowerPoint, MS Teams, Linux)
- Innovation cell – I2IE – Innovation, Incubation and Enterprise Cell available with requisite support facilities.
- Social Media Cell – Institute is actively present on social media sites such as LinkedIn, Instagram and Facebook.
- Compliance to National Academic Depository (NAD) – NA
- Games and Sports facilities – Facilities for indoor and outdoor games such as Cricket, Football, Badminton, table tennis, Carrom, Chess etc.
- 

9) **Campus Harmony & Well Being**

- e-Samadhaan (Provide link) <https://indsearch.edugrievance.com/>
- **Student Grievance Redressal Committee (SGRC)Details of OMBUDSPERSON**

IndSearch Institute of Management Studies & Research  
S.No.37/2/2/4, Bavdhan Khurd, Pune – 411 021.  
Grievance Redressal Committee  
for Academic Year 2022-23

Sr.No	Name of the Member	Mobile No	Email-ID
1	Dr.Praveen Saptarashi	9423006885	<a href="mailto:praveensaptarashi@gmail.com">praveensaptarashi@gmail.com</a>
2	Dr.Aparna Tembulkar	9890926386	<a href="mailto:aparnatembulkar@indsearch.org">aparnatembulkar@indsearch.org</a>
3	Dr.Satish Inamdar	9822006297	<a href="mailto:sminamdar@yahoo.com">sminamdar@yahoo.com</a>
4	Dr.Suwarna Shidore	9881377663	<a href="mailto:drsuwarnashidore@indsearch.org">drsuwarnashidore@indsearch.org</a>
5	Dr.Vikas Peshave	9970053880	<a href="mailto:drvikas_peshave@indsearch.org">drvikas_peshave@indsearch.org</a>
6	Dr.Rupali Gupte	9822193009	<a href="mailto:rupaligupte@indsearch.org">rupaligupte@indsearch.org</a>

- **Internal Quality Assurance Cell**

IQAC Composition AY 2023-24	
1. Chairperson: Head of the Institution	Dr. Aparna Tembulkar
2. Teachers to represent all level (Three to eight)	Dr. Vikas Peshave Prof. Nilaya Murthy Dr. Rupali Gupte



	Prof. Devaki Jain
3. One member from the Management	Dr. Ashok Joshi
4. Few Senior administrative officers	Mr. Arjun Mohite Mr. Santosh Shetty
5. One nominee each from local society, Students and Alumni	Dr. Sunita Joshi Mr. Arjun Salunkhe Mr. Neeraj Pawar
6. One nominee each from Employers /Industrialists/Stakeholders	Ms. Rinita Laskar Mr. Anand Paranjpe Mr. Rasamoy Chakraborty
7. One of the senior teachers as the coordinator/Director of the IQAC	Dr. Suvarna Shidore and Dr. Anand Chitanand

• **Internal Complaint Committee to address complaints of Sexual Harassment.**

<b>Name of the member</b>	<b>Designation</b>	<b>Contact Number</b>
Dr. Suvarna Shidore	Member	9881377663
Dr. Aparna Tembulkar	Presiding Officer	9890926386
Dr. Rupali Gupte	Member	9822193009
Mr. Santosh Shetty	Member	9765384171
Ms. Nita Shitap	Member	--
Ms. Aparna Chandrachood	Student Member	-
Ms. Akansha Sakhare	Student Member	-
Ms. Samprada Bakare	Student Member	-
Ms. Bhagyashree Ranade	Member	-

• **Anti-Ragging Cell with Helpline number**

IndSearch Institute of Management Studies & Research  
S.No.37/2/2/4, Bavdhan Khurd, Pune – 411 021.  
Anti-Ragging Committee  
for Academic Year 2022-23

Sr.No	Name of the Member	Profession	Address	Associated with	Mobile No	Email-ID
1	Dr.Aparna Tembulkar	Director	Flat No 04, Premalaya Apts;Anandniketan CHS;Karvenagar ,Pune-411052	IndSearch	9890926386	<a href="mailto:aparnatembulkar@indsearch.org">aparnatembulkar@indsearch.org</a>
2	Dr.Satish Inamdar	Professor	5,Brahma Residency,Bhūsari Colony,Kothrud,Pune-411038	IndSearch	9822006297	<a href="mailto:sminamdar@yahoo.com">sminamdar@yahoo.com</a>
3	Mr. Prashant Ralekar	Police Sub Inspector	Bavdhan Police Chowky,Pune	Police Department,Hinjewadi Police Station.Pune	9823254676	<a href="mailto:prashantralekar31bec@gmail.com">prashantralekar31bec@gmail.com</a>
4	Ms.Ria Athalye	Student	1188,Subhash nagar,Shukrawar Peth,Lane -3Pune-411002	IndSearch	7773940022	<a href="mailto:riaathalye1999@gmail.com">riaathalye1999@gmail.com</a>
5	Mr.Anand Mahajan	Student	Matoshree Bungalow, 14/B,Hanuman nagar,S.B.Road,Pune-411016	IndSearch	8888834354	<a href="mailto:anandm6133@gmail.com">anandm6133@gmail.com</a>
6	Ms.Renuka Athalye	Service	1188,Subhash nagar,Shukrawar Peth,Lane -3Pune-411002	Citi Bank	9881834095	<a href="mailto:renukaathalye@yahoo.co.in">renukaathalye@yahoo.co.in</a>
7	Mrs.Usha Mahajan	Service	Matoshree Bungalow, 14/B,Hanuman nagar,S.B.Road,Pune-411016	Pune E Stock Brokers	9527064849	<a href="mailto:ushamahajan99@gmail.com">ushamahajan99@gmail.com</a>
8	Mr.Santosh Shetty	Service	Home No 139, Galli No 35,Vikas Tarun Mandal,Parvati Paytha Pune-411009	IndSearch Signature Not Verified	9765384171	<a href="mailto:santoshshetty@indsearch.org">santoshshetty@indsearch.org</a>

Digitally signed by APARNA ANAND TEMBULKAR  
Date: 2023.04.27 12:39:54 IST



• **Equal Opportunity Cell and Socio-Economically Disadvantaged Group Cell (SEDG)**

The Equal Opportunity Cell is established to address the issues related to staff & students belonging to Schedule Caste/Schedule Tribe, Other Backward Caste, minorities and Persons with Disabilities (PWDs) on a continual basis.

Sr.	Name	Designation
1	Dr. Satish Inamdar	Presiding Officer
2	Dr. Sonal Mahajan	Member
3	Mr. Babruwan Padule	Member
4	Dr. Suwarna Shidore	Member
5	Ms. Nita Shitap	Member
6	Mr. Kerba Shrangare	Member

**Alumni**

- Alumni Association (provide link of portal wherever applicable)
  - Ind-Ex Alumni Association – Unregistered association
- Alumni Co-ordination Cell

	Name	Contact
1	Dr. Aparna Tembulkar	9890926386
2	Dr. Suwarna Shidore	9881377663
3	Dr. Vikas Peshave	9970053880

<b>4</b>	<b>Prof. Tushar Halbe</b>	<b>9225521703</b>
<b>5</b>	<b>Prof. Sahil Shaha</b>	<b>9326050125</b>

**Important Instructions:**

- **The mandatory disclosure should be available freely to view/download to the public without any restrictions.**
- **The complete mandatory disclosure document should be converted into a single PDF file and the URL (web link)**